

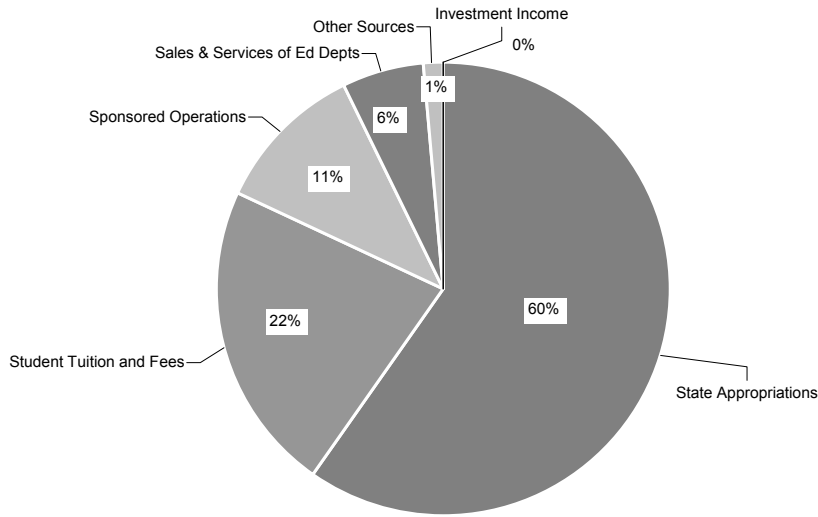
Educational and General (E & G) Revenues: FY96–FY00

E & G Revenues					
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000
Student Tuition and Fees	\$6,141,431.91	\$6,935,727.42	\$7,997,126.30	\$7,450,683.32	\$8,629,410.55
State Appropriations	16,401,547.00	17,460,431.00	18,565,061.00	20,112,887.00	21,365,782.00
Sponsored Operations	2,954,061.76	8,119,540.08	8,998,340.85	10,079,991.62	8,864,652.70
Investment Income	14,364.31	50,270.00	16,896.71	46,767.00	50,353.58
Sales and Services of Educational Depts.	1,595,672.73	1,431,626.89	1,577,532.32	1,367,617.42	1,543,741.00
Other Sources	384,652.37	326,458.60	356,901.54	400,549.00	558,308.08
Total E & G Revenues	\$27,491,730.08	\$34,324,053.99	\$37,511,858.72	\$39,458,495.36	\$41,012,247.91

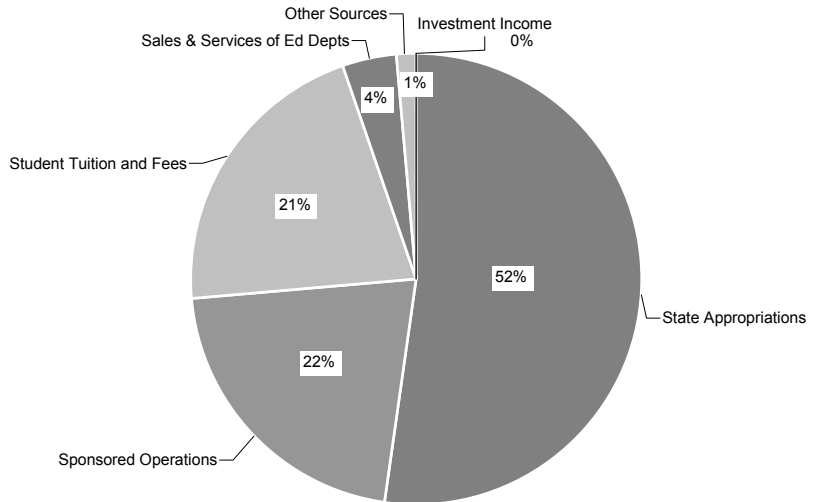
E & G Revenues by Percentage					
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000
Student Tuition and Fees	22.3%	20.2%	21.3%	18.9%	21.0%
State Appropriations	59.7%	50.9%	49.5%	51.0%	52.1%
Sponsored Operations	10.7%	23.7%	24.0%	25.5%	21.6%
Investment Income	0.1%	0.1%	0.0%	0.1%	0.1%
Sales and Services of Educational Depts.	5.8%	4.2%	4.2%	3.5%	3.8%
Other Sources	1.4%	1.0%	1.0%	1.0%	1.4%

Educational and General (E & G) Revenues

FY96



FY00



Statement of Current Funds Revenues: FY96–FY00

Statement of Current Funds Revenues							
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Student Tuition and Fees							
Matriculation	\$ 4,859,639.85	\$5,355,308.80	\$5,833,547.05	\$5,410,407.42	\$ 807,222.27	\$947,582.42	19.5%
Non-resident Tuition	563,919.50	755,908.60	962,576.60	717,820.05	770,377.50	206,458.00	36.6%
Student Activity Fees	500,015.56	524,089.02	757,283.70	719,737.85	780,922.78	280,907.22	56.2%
Tuition Remission	-0-	-0-	-0-	-0-	27,713.00	27,713.00	0.0%
Fee Waivers	200,542.00	281,711.00	423,423.95	542,207.00	1,180,849.00	980,307.00	488.8%
Other Student Fees	17,315.00	18,710.00	20,295.00	60,511.00	62,326.00	45,011.00	260.0%
Total	\$6,141,431.91	\$6,935,727.42	\$7,997,126.30	\$7,450,683.32	\$8,629,410.55	\$2,487,978.64	40.5%
State Appropriations							
General	\$16,108,149.00	\$16,988,386.00	\$18,104,475.00	\$19,099,256.00	\$20,005,870.00	\$ 3,897,721.00	24.2%
Special Initiative	56,875.00	102,545.00	104,501.00	632,072.00	889,326.00	832,451.00	1463.7%
Y2K Funds	-0-	-0-	-0-	107,559.00	-0-	-0-	0.0%
Lottery Funds	135,831.00	369,500.00	172,085.00	-0-	110,000.00	(25,831.00)	-19.0%
Research Consortium	25,692.00	-0-	-0-	-0-	-0-	(25,692.00)	-100.0%
Equip./Tech./Const.	75,000.00	-0-	184,000.00	274,000.00	360,586.00	285,586.00	380.8%
Trust Fund							
Total	\$16,401,547.00	\$17,460,431.00	\$18,565,061.00	\$20,112,887.00	\$21,365,782.00	\$ 4,964,235.00	30.3%
Sponsored Operations							
Federal Grants and Contracts	\$1,044,209.67	\$6,025,526.20	\$6,480,067.23	\$7,291,072.96	\$6,272,735.62	\$5,228,525.95	500.7%
State Grants and Contracts	909,370.50	1,006,245.69	1,172,700.10	1,477,228.25	1,595,885.53	686,515.03	75.5%
Private Gifts, Grants, and Contracts	1,000,481.59	1,087,768.19	1,345,573.52	1,311,690.41	996,031.55	(4,450.04)	-0.4%
Total	\$2,954,061.76	\$8,119,540.08	\$8,998,340.85	\$10,079,991.62	\$8,864,652.70	\$5,910,590.94	200.1%
Investment Income							
Endowment	\$14,364.31	\$50,270.00	\$16,896.71	\$46,767.00	\$50,353.58	\$35,989.27	250.5%
Sales and Services of Educational Depts.	\$1,595,672.73	\$1,431,626.89	\$1,577,532.32	\$1,367,617.42	\$1,543,741.00	\$(51,931.73)	-3.3%
Other Sources	\$384,652.37	\$326,458.60	\$356,901.54	\$400,549.00	\$558,308.08	\$73,655.71	45.1%
Total E & G Revenues	\$27,491,730.08	\$34,324,053.99	\$37,511,858.72	\$39,458,495.36	\$41,012,247.91	\$13,520,517.83	49.2%
Auxiliary Enterprises	\$3,144,120.82	\$3,856,940.39	\$3,691,103.31	\$2,158,010.94	\$2,058,071.01	\$(1,086,049.81)	-34.5%
TOTAL	\$30,635,850.90	\$38,180,994.38	\$41,202,962.03	\$41,616,506.30	\$43,070,318.92	\$12,434,468.02	40.6%

Statement of Current Funds Expenditures: FY96–FY00

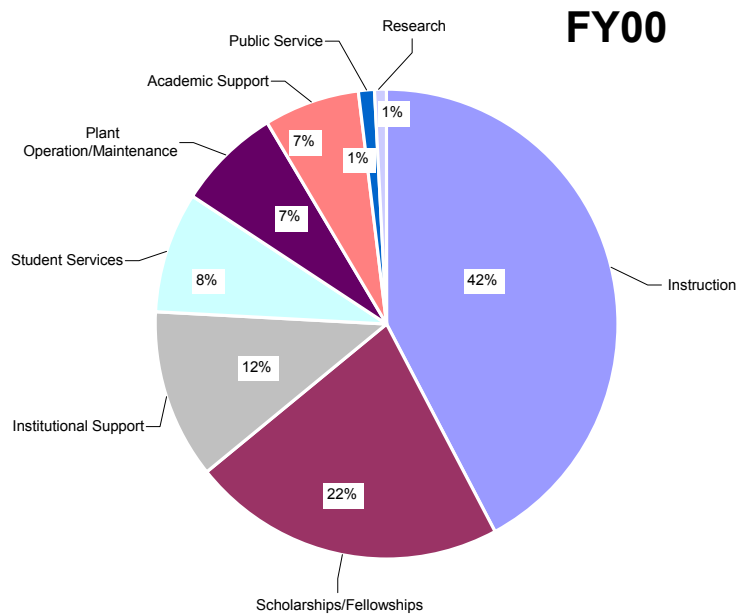
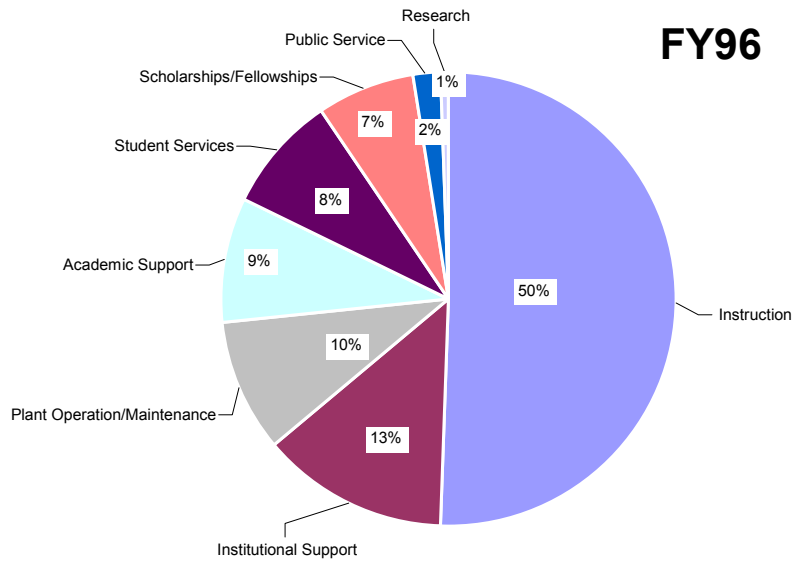
Statement of Current Funds Expenditures							
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Instruction	\$13,899,407.00	\$14,750,456.00	\$15,940,074.00	\$15,961,999.19	\$17,164,610.03	\$3,265,203.03	23.5%
Research	139,459.00	110,332.00	31,706.00	115,150.87	356,498.68	217,039.68	155.6%
Public Service	511,543.00	516,727.00	472,650.00	483,634.82	445,189.10	(66,353.90)	-13.0%
Academic Support	2,422,802.00	2,540,895.00	2,969,197.00	2,573,722.47	2,691,546.56	268,744.56	11.1%
Student Services	2,279,850.00	2,622,045.00	3,019,331.00	3,546,126.91	3,397,195.14	1,117,345.14	49.0%
Institutional Support	3,609,515.00	3,755,876.00	4,071,436.00	4,608,406.93	4,758,396.21	1,148,881.21	31.8%
Plant Operation/ Maintenance	2,640,546.00	2,853,876.00	2,780,471.00	2,841,665.72	2,943,130.12	302,584.12	11.5%
Scholarships/ Fellowships	1,930,245.00	7,184,939.00	8,076,493.00	9,189,845.43	8,821,889.25	6,891,644.25	357.0%
Total E & G Expenditures	\$27,433,367.00	\$34,335,146.00	\$37,361,358.00	\$39,320,552.34	40,578,455.09	13,145,088.09	47.9%
Mandatory Transfers	-0-	-0-	-0-	36,031.83	5,314.04	5,314.04	0.0%
Non-mandatory Transfers	441,642.00	(116,054.91)	314,787.00	(86,456.60)	954,414.15	512,772.15	116.1%
Auxiliary Enterprises	2,940,192.00	3,584,687.00	3,420,781.00	1,921,199.65	1,881,811.02	(1,058,380.98)	-36.0%
TOTAL	\$30,815,201.00	\$37,803,778.09	\$41,096,926.00	\$41,191,327.22	43,419,994.30	\$12,604,793.30	40.9%

Educational and General (E & G) Expenditures: FY96–FY00

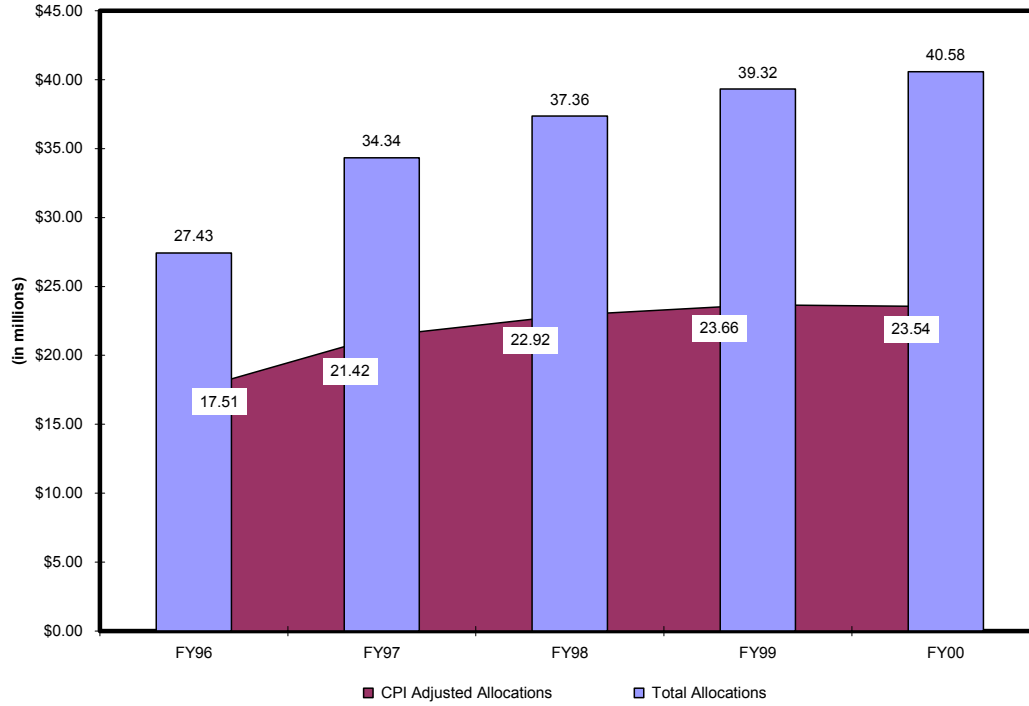
E & G Expenditures					
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000
Instruction	\$13,899,407.00	\$14,750,456.00	\$15,940,074.00	\$15,961,999.19	\$17,164,610.03
Research	139,459.00	110,332.00	31,706.00	115,150.87	356,498.68
Public Service	511,543.00	516,727.00	472,650.00	483,634.82	445,189.10
Academic Support	2,422,802.00	2,540,895.00	2,969,197.00	2,573,722.47	2,691,546.56
Student Services	2,279,850.00	2,622,045.00	3,019,331.00	3,546,126.91	3,397,195.14
Institutional Support	3,609,515.00	3,755,876.00	4,071,436.00	4,608,406.93	4,758,396.21
Plant Operation/ Maintenance	2,640,546.00	2,853,876.00	2,780,471.00	2,841,665.72	2,943,130.12
Scholarships/ Fellowships	1,930,245.00	7,184,939.00	8,076,493.00	9,189,845.43	8,821,889.25
Total E & G Expenditures	\$27,433,367.00	\$34,335,146.00	\$37,361,358.00	\$39,320,552.34	\$40,578,455.09

E & G Expenditures by Percentage					
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000
Instruction	50.7%	43.0%	42.7%	40.6%	42.3%
Research	0.5%	0.3%	0.1%	0.3%	.9%
Public Service	1.9%	1.5%	1.3%	1.2%	1.1%
Academic Support	8.8%	7.4%	7.9%	6.5%	6.6%
Student Services	8.3%	7.6%	8.1%	9.0%	8.4%
Institutional Support	13.2%	10.9%	10.9%	11.7%	11.7%
Plant Operation/ Maintenance	9.6%	8.3%	7.4%	7.2%	7.3%
Scholarships/ Fellowships	7.0%	20.9%	21.6%	23.4%	21.7%

Educational and General (E & G) Expenditures



Educational and General (E & G) Budget Allocations: FY96–FY00

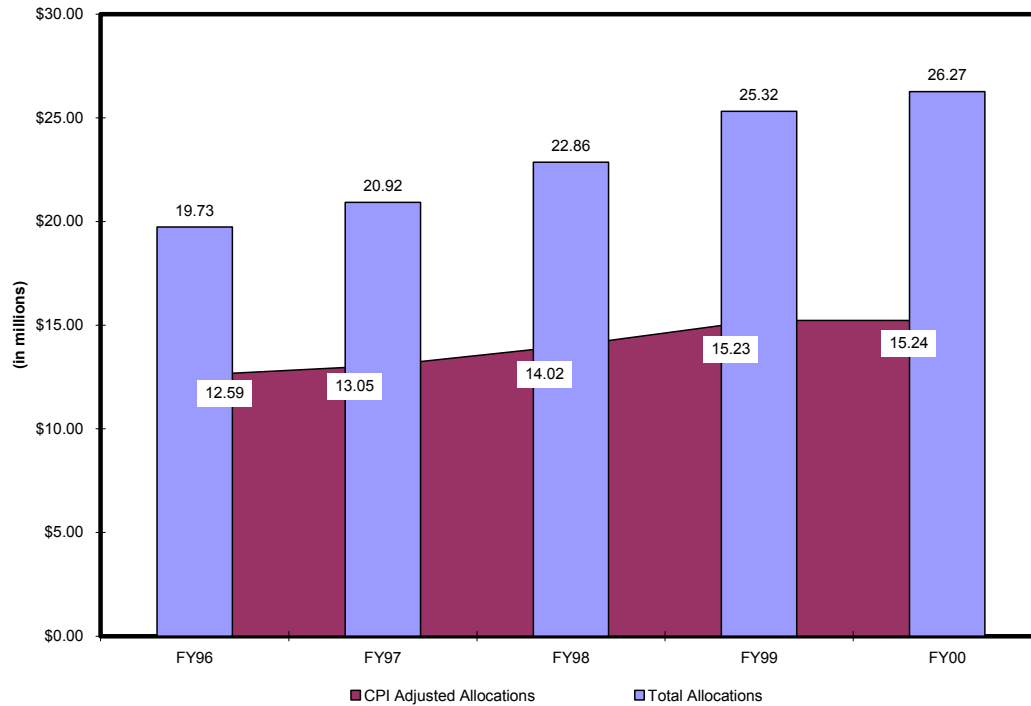


E & G Budget Allocations

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Total Allocations	\$27,433,367.00	\$34,335,146.00	\$37,361,358.00	\$39,320,552.34	\$40,578,455.09	\$13,145,088.09	47.9%
Annual % Change	5.0%	25.2%	8.8%	5.2%	3.2%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Allocations	\$17,506,934.91	\$21,419,305.05	\$22,921,078.53	\$23,658,575.42	\$23,537,386.94	\$6,030,452.04	34.4%
Annual % Change	1.5%	22.3%	7.0%	3.2%	-0.5%		

Sources: SPSU Financial Report; Average Consumer Price Index for each FY - Bureau of Labor Statistics

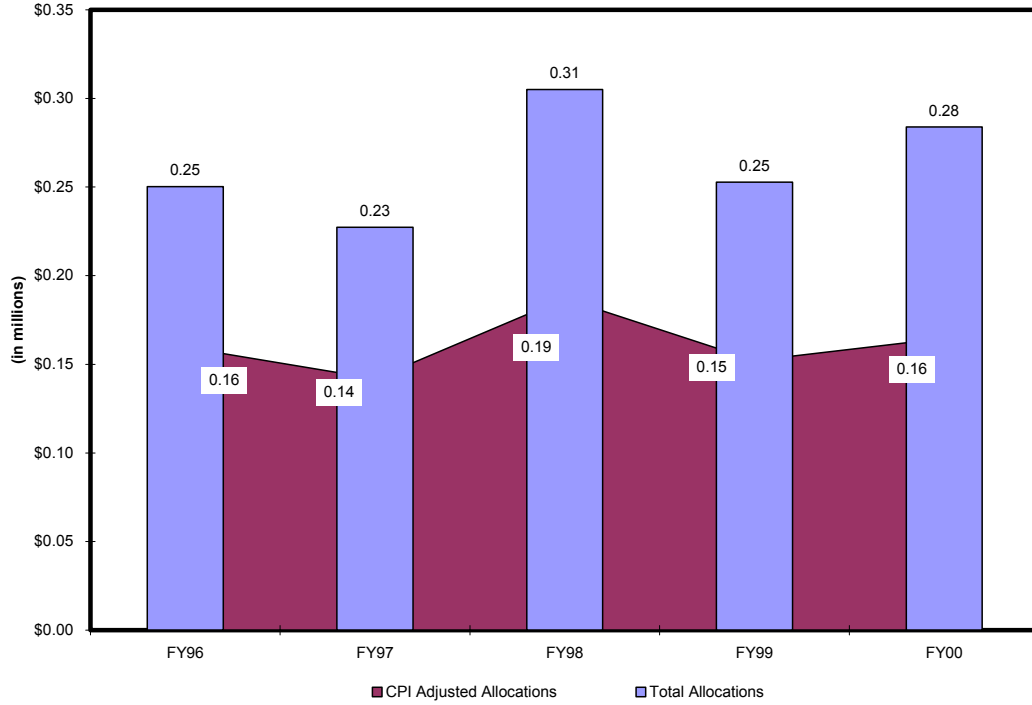
Personal Services Allocations: FY96–FY00



Personal Services Allocations

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Total Allocations	\$19,734,957.70	\$20,923,516.32	\$22,858,110.15	\$25,319,840.13	\$26,266,398.71	\$6,531,441.01	33.1%
Annual % Change	6.5%	6.0%	9.2%	10.8%	3.7%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Allocations	\$12,594,101.91	\$13,052,723.84	\$14,023,380.46	\$15,234,560.85	\$15,235,730.11	\$2,641,628.20	21.0%
Annual % Change	3.0%	3.6%	7.4%	8.6%	0.0%		

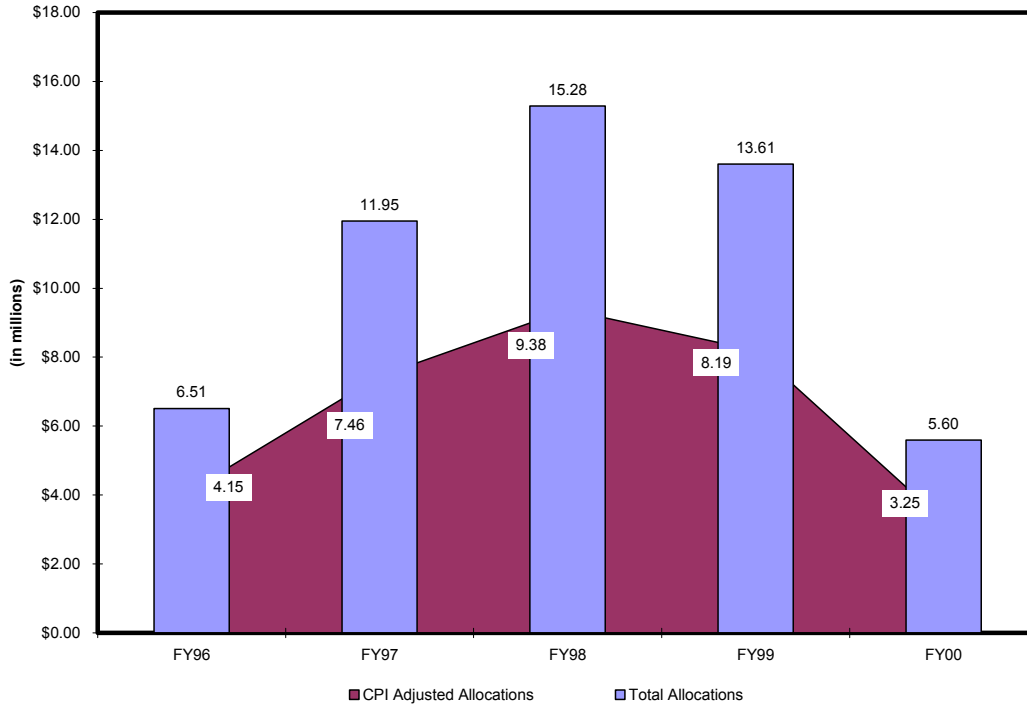
Travel Allocations: FY96–FY00



Travel Allocations							
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year %Change
Total Allocations	\$250,245.69	\$227,370.70	\$305,045.67	\$252,814.63	\$283,953.42	\$33,707.73	13.5%
Annual % Change	10.9%	-9.1%	34.2%	-17.1%	12.3%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Allocations	\$159,697.31	\$141,840.74	\$187,144.58	\$152,114.70	\$164,706.16	\$5,008.85	3.1%
Annual % Change	7.2%	-11.2%	31.9%	-18.7%	8.3%		

Source: SPSU Financial Report

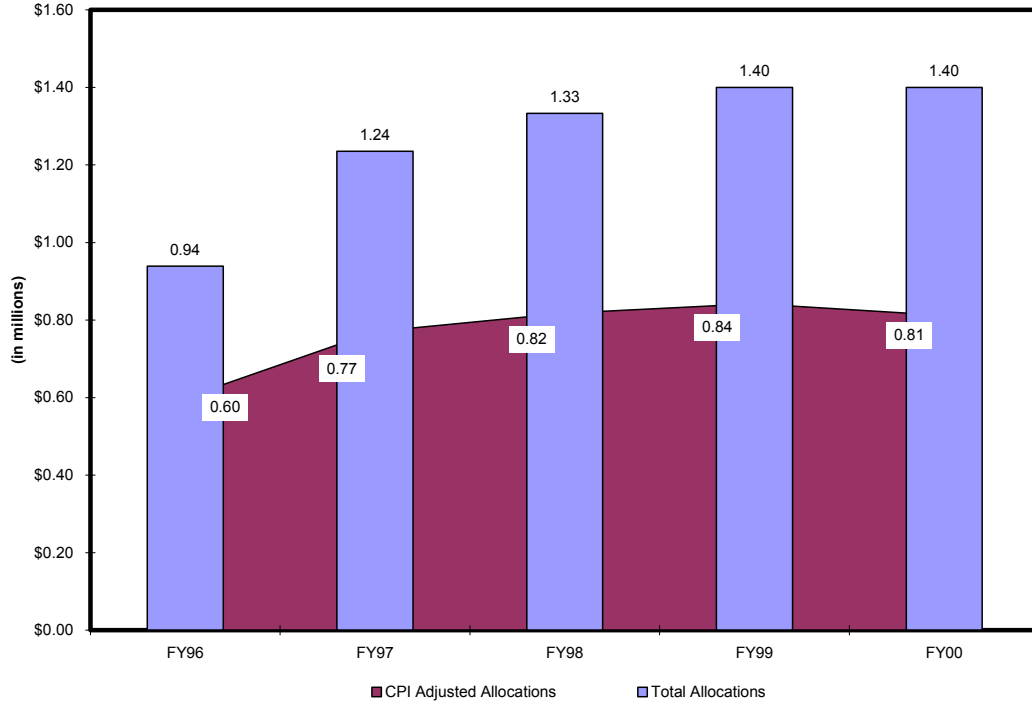
Operating Supplies and Expenses Allocations: FY96–FY00



Operating Supplies and Expenses Allocations

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Total Allocations	\$6,509,084.38	\$11,950,368.87	\$15,284,664.01	\$13,606,162.29	\$5,595,269.66	\$(913,814.72)	-14.0%
Annual % Change	8.5%	83.6%	27.9%	-11.0%	-58.9%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Allocations	\$4,153,850.91	\$7,455,002.41	\$9,377,094.48	\$8,186,619.91	3,245,516.04	\$(908,334.87)	-21.9%
Annual % Change	4.9%	79.5%	25.8%	-12.7%	-60.4%		

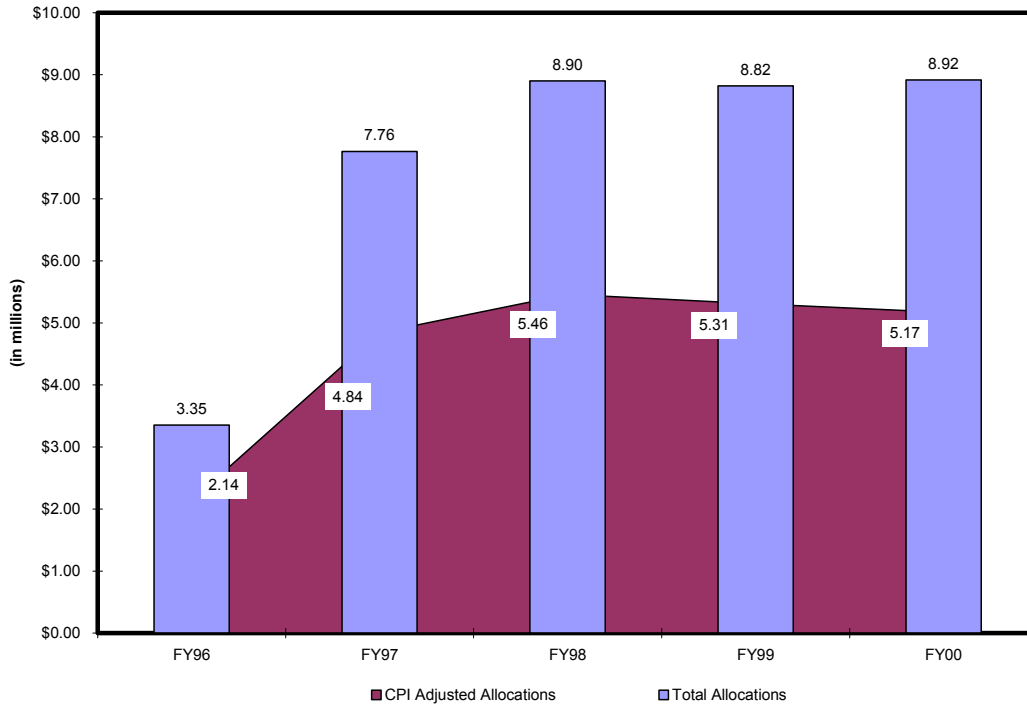
Equipment Allocations: FY96–FY00



Equipment Allocations

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Total Allocations	\$939,078.59	\$1,235,058.93	\$1,332,957.04	\$1,399,638.04	\$1,399,638.04	\$460,559.45	49.0%
Annual % Change	-31.6%	31.5%	7.9%	5.0%	0.0%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Allocations	\$599,284.36	\$770,467.21	\$817,765.06	\$842,140.82	811,855.01	\$212,570.65	35.5%
Annual % Change	-33.8%	28.6%	6.1%	3.0%	-3.6%		

Sponsored Funds Allocations: FY99–FY00



Sponsored Funds Allocations

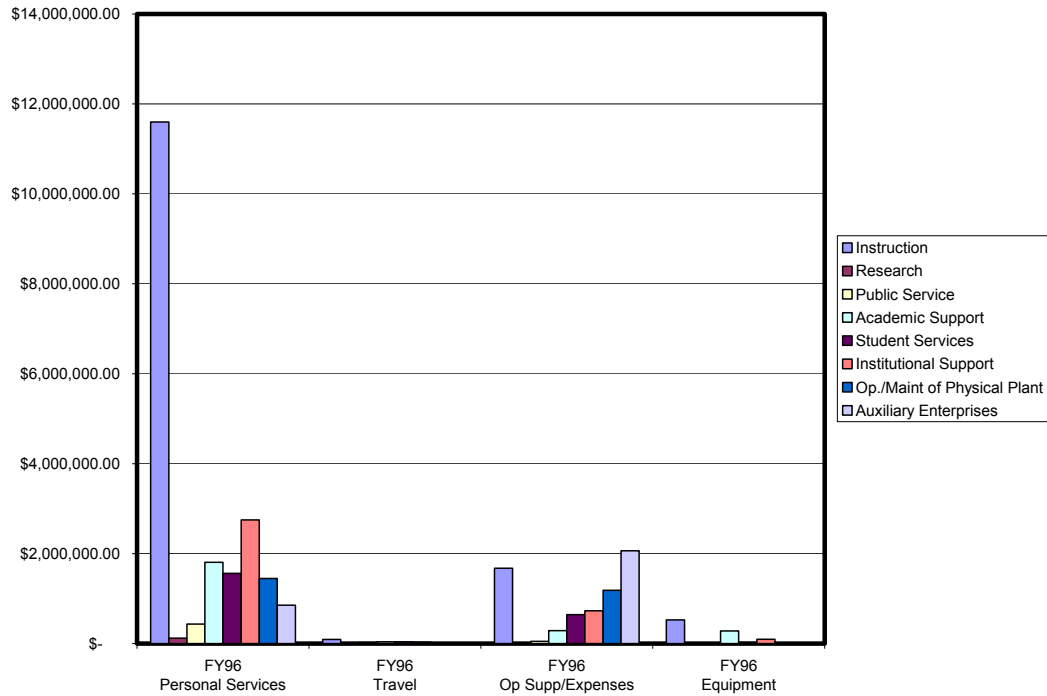
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Total Sponsored Funding	\$3,353,234.08	\$7,764,330.14	\$8,901,084.21	\$8,821,889.25	\$8,915,006.28	\$5,561,772.20	165.9%
Annual % Change	42.9%	131.5%	14.6%	-0.9%	1.1%		
Consumer Price Index (CPI) (1982-84=100.0)	156.70	160.30	163.00	166.20	172.40	15.70	10.0%
CPI Adjusted Funding	\$2,139,906.88	\$4,843,624.54	\$5,460,787.86	\$5,307,995.94	\$5,171,117.33	\$3,031,210.45	141.7%
Annual % Change	38.2%	126.3%	12.7%	-2.8%	-2.6%		

Sponsored Funding Sources: FY00

	Federal Grants & Contracts	State Grants & Contracts	Private Grants & Contracts	Endowment Income	Total
Sponsored Funds	\$6,033,136.57	\$1,376,029.24	\$1,038,001.61	\$49,391.04	\$8,496,558.46
Percent of Total	71.0%	16.2%	12.2%	0.6%	

Source: SPSU Financial Report

Expenditures by Category: FY96

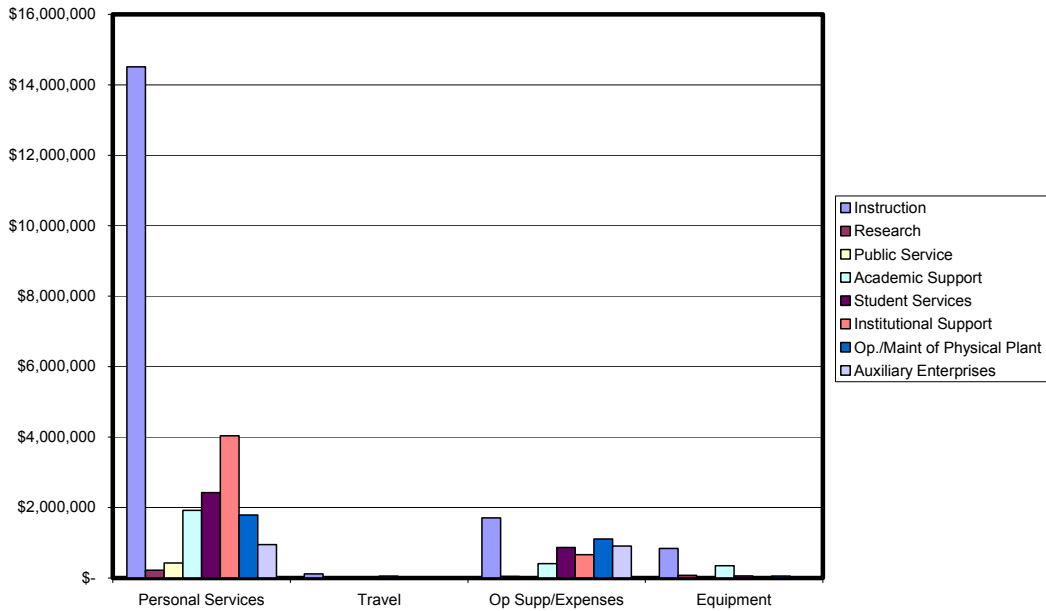


Expenditures by Category: FY96

	Personal Services	Travel	Operating Supplies and Expenses	Equipment and/or Books	Total Expenditures	% of Total
Instruction	\$11,603,292.84	\$ 92,389.14	\$1,674,119.01	\$ 529,605.71	\$13,899,406.70	50.7%
Research	120,959.71	13,722.85	4,776.54	-0-	139,459.10	0.5%
Public Service	436,043.61	26,301.08	49,198.44	-0-	511,543.13	1.9%
Academic Support	1,808,818.60	42,199.11	288,744.30	283,040.12	2,422,802.13	8.8%
Student Services	1,563,737.63	41,553.91	648,111.68	26,446.35	2,279,849.57	8.3%
Institutional Support	2,751,017.84	32,233.27	730,832.46	95,431.41	3,609,514.98	13.2%
Op. and Maintenance of Physical Plant	1,451,087.47	1,846.33	1,183,057.33	4,555.00	2,640,546.13	9.6%
Scholarships/Fellowships	-0-	-0-	1,930,244.62	-0-	1,930,244.62	7.0%
Total	\$19,734,957.70	\$250,245.69	\$6,509,084.38	\$939,078.59	\$27,433,366.36	
Auxiliary Enterprises	\$854,857.43	\$16,959.17	\$2,068,375.18	-0-	\$2,940,191.78	

Source: SPSU Financial Report

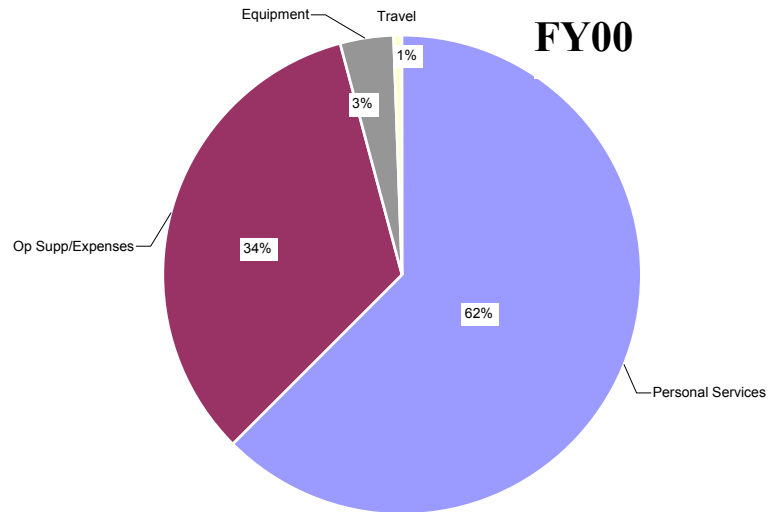
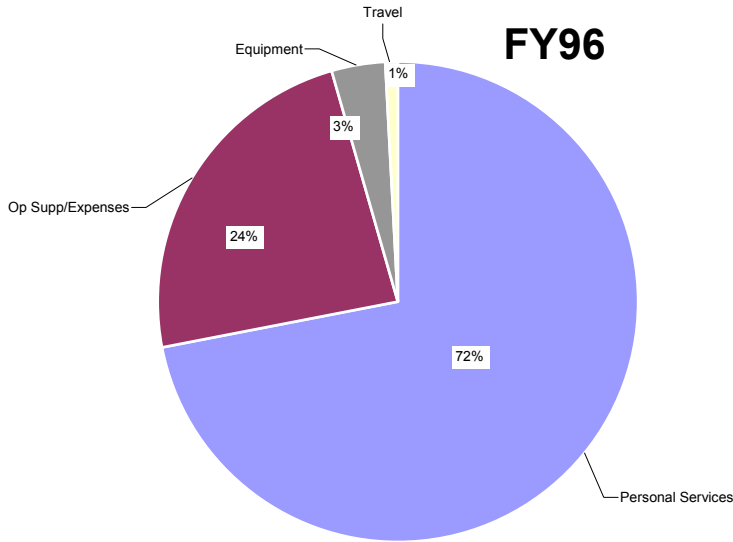
Expenditures by Category: FY00



Expenditures by Category: FY00

	Personal Services	Travel	Operating Supplies and Expenses	Equipment and/or Books	Total Expenditures	% of Total
Instruction	\$14,510,459.71	\$116,014.36	\$1,702,455.65	\$835,680.31	\$17,164,610.03	42.3%
Research	220,103.48	22,019.36	40,763.31	73,612.53	356,498.68	0.9%
Public Service	422,601.29	14,168.57	8,419.24	-0-	445,189.10	1.1%
Academic Support	1,921,123.43	17,899.33	406,253.36	346,270.44	2,691,546.56	6.6%
Student Services	2,425,445.51	52,160.88	860,945.31	58,643.44	3,397,195.14	8.4%
Institutional Support	4,036,982.42	28,855.82	660,615.94	31,942.03	4,758,396.21	11.7%
Op. and Maintenance of Physical Plant	1,783,124.29	1,696.31	1,104,820.23	53,489.29	2,943,130.12	7.3%
Scholarships/Fellowships	-0-	-0-	8,821,889.25	-0-	8,821,889.25	21.7%
Total	\$25,319,840.13	\$252,814.63	\$13,606,162.29	\$1,399,638.04	\$40,578,455.09	
Auxiliary Enterprises	\$946,558.58	\$31,138.79	\$904,113.65	-0-	\$1,881,811.02	

Total Education and General Expenditures

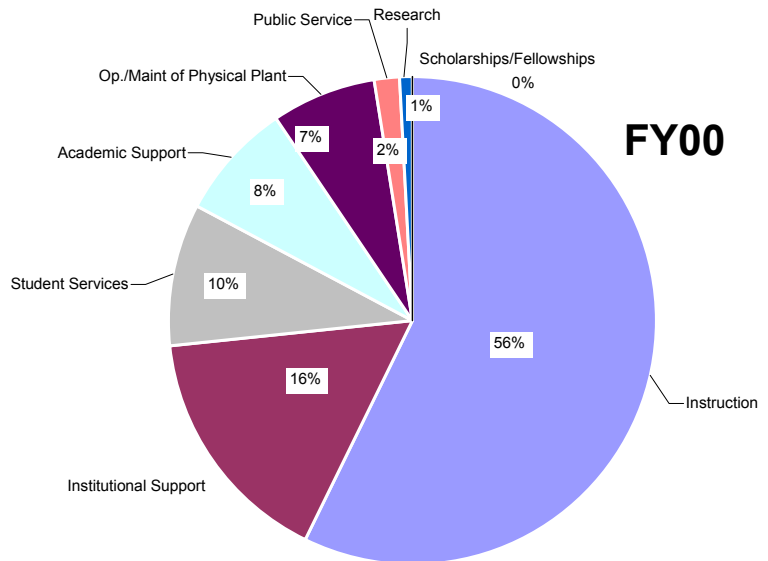
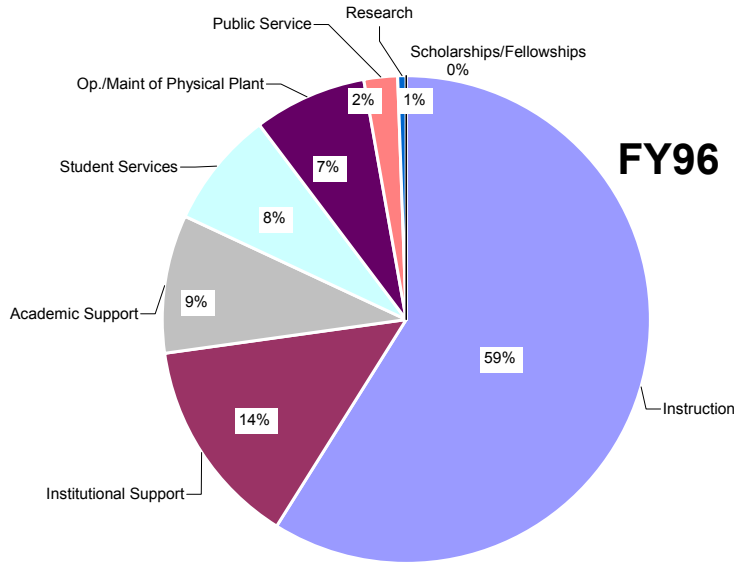


Total Educational and General Expenditures					
	Personal Services	Travel	Operating Supplies and Expenses	Equipment and/or Books	Total Expenditures
1996	\$19,734,957.70	\$250,245.69	\$6,509,084.38	\$939,078.59	\$27,433,366.36
2000	\$25,319,840.13	\$252,814.63	\$13,606,162.29	\$1,399,638.04	\$40,578,455.09

Table reproduced from Expenditures by Category Tables, E-13, E-14

Source: SPSU Financial Report

Budget Expenditures: Personal Services

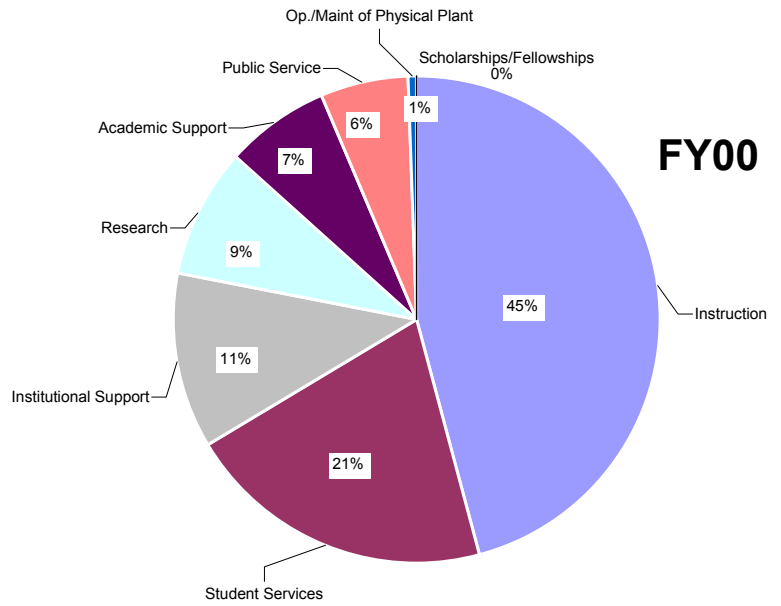
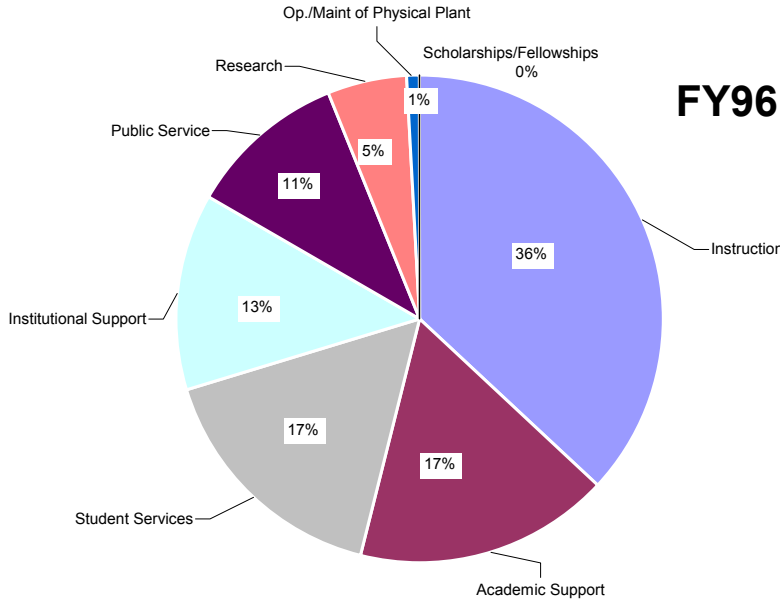


Personal Services		
	1996	2000
Instruction	\$11,603,292.84	\$14,510,459.71
Research	120,959.71	220,103.48
Public Service	436,043.61	422,601.29
Academic Support	1,808,818.60	1,921,123.43
Student Services	1,563,737.63	2,425,445.51
Institutional Support	2,751,017.84	4,036,982.42
Op. and Maintenance of Physical Plant	1,451,087.47	1,783,124.29
Scholarships/Fellowships	-0-	-0-
Total	\$19,734,957.70	\$25,319,840.13

Table reproduced from Expenditures by Category Tables, E-13, E-14

Source: SPSU Financial Report

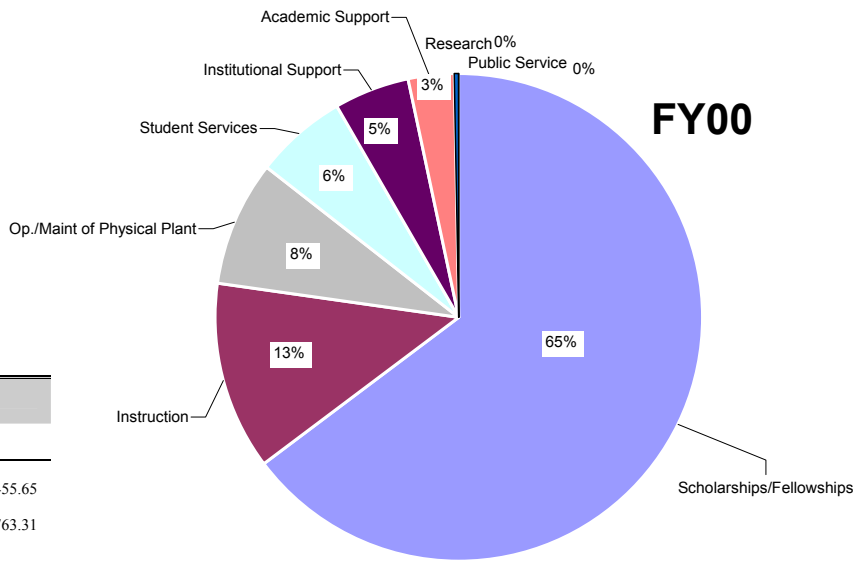
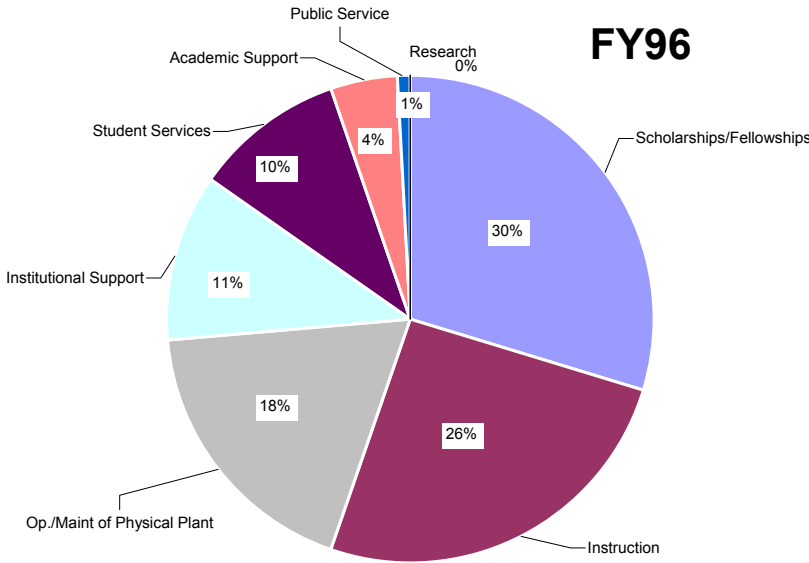
Budget Expenditures: Travel



Travel		
	1996	2000
Instruction	\$92,389.14	\$116,014.36
Research	13,722.85	22,019.36
Public Service	26,301.08	14,168.57
Academic Support	42,199.11	17,899.33
Student Services	41,553.91	52,160.88
Institutional Support	32,233.27	28,855.82
Op. and Maintenance of Physical Plant	1,846.33	1,696.31
Scholarships/Fellowships	-0-	-0-
Total	\$250,245.69	\$252,814.63

Table reproduced from Expenditures by Category Tables, E-13, E-14

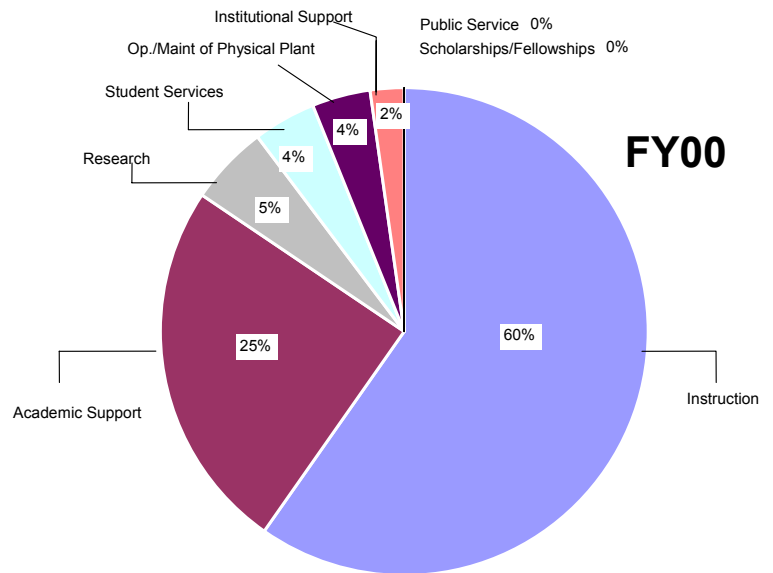
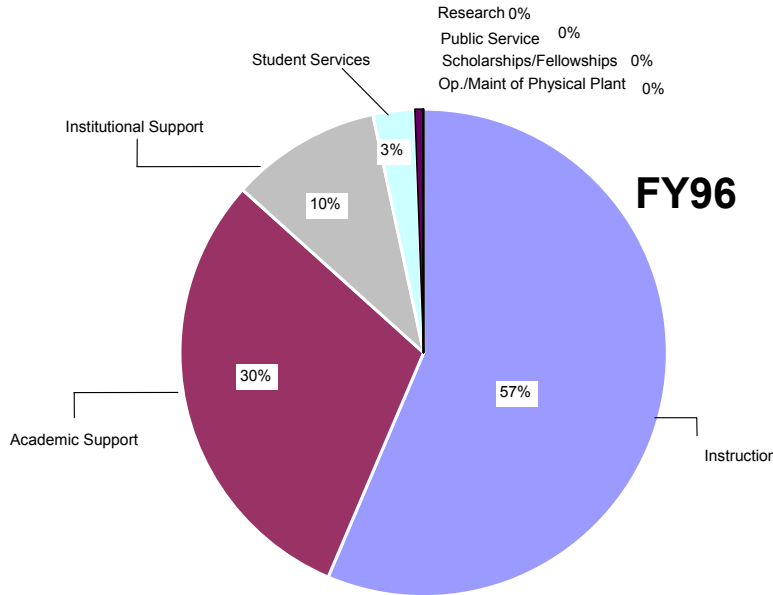
Budget Expenditures: Operating Supplies & Expenses



Operating Supplies & Expenses		
	1996	2000
Instruction	\$1,674,119.01	\$1,702,455.65
Research	4,776.54	40,763.31
Public Service	49,198.44	8,419.24
Academic Support	288,744.30	406,253.36
Student Services	648,111.68	860,945.31
Institutional Support	730,832.46	660,615.94
Op. and Maintenance of Physical Plant	1,183,057.33	1,104,820.23
Scholarships/Fellowships	1,930,244.62	8,821,889.25
Total	\$6,509,084.38	\$13,606,162.29

Table reproduced from Expenditures by Category Tables, E-13, E-14

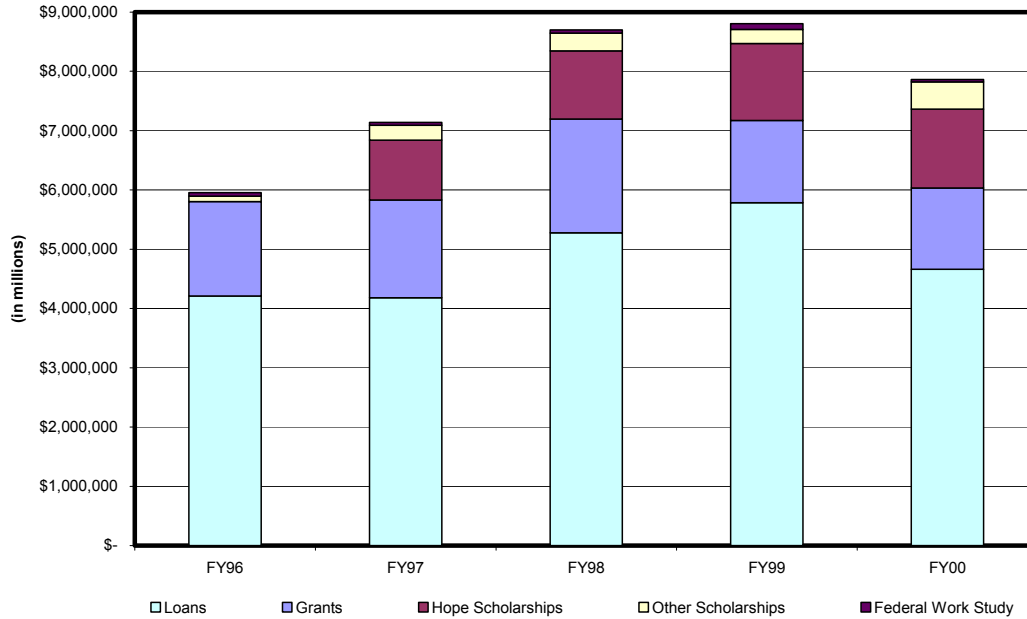
Budget Expenditures: Equipment



Equipment and/or Books		
	1996	2000
Instruction	\$ 529,605.71	\$835,680.31
Research	-0-	73,612.53
Public Service	-0-	-0-
Academic Support	283,040.12	346,270.44
Student Services	26,446.35	58,643.44
Institutional Support	95,431.41	31,942.03
Op. and Maintenance of Physical Plant	4,555.00	53,489.29
Scholarships/Fellowships	-0-	-0-
Total	\$939,078.59	\$1,399,638.04

Table reproduced from Expenditures by Category Tables, E-13, E-14

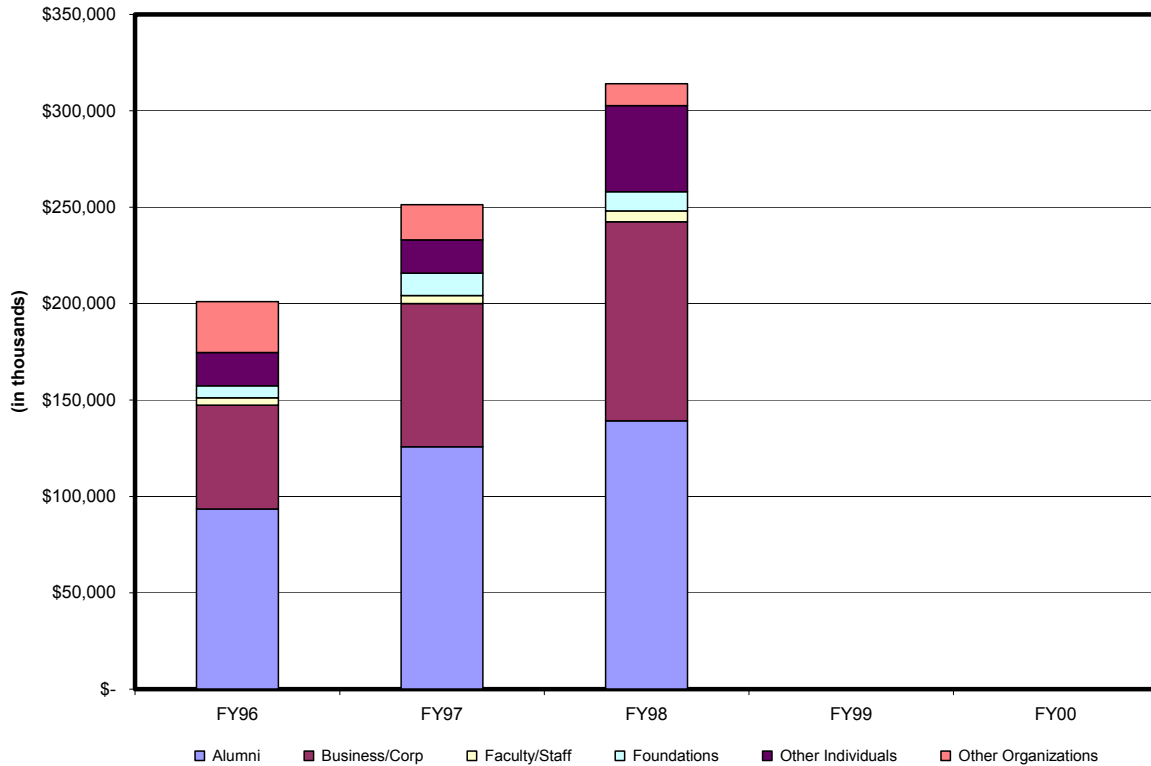
Financial Aid Awards: FY96–FY00



Financial Aid Awards

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # Change	4-year % Change
Loans	\$4,209,803	\$4,179,060	\$5,278,108	\$5,784,774	\$4,662,306	\$452,503	10.7%
Grants	1,594,172	1,650,930	1,917,594	1,386,977	1,370,830	(223,342)	-14.0%
Hope Scholarships	-0-	1,011,466	1,151,013	1,297,465	1,329,697	1,329,697	0.0%
Scholarships	90,635	248,307	298,211	237,377	459,665	369,030	407.2%
Federal Work Study	59,180	50,062	56,180	98,197	38,913	(20,266)	-34.2%
Total	\$5,953,789	\$7,139,825	\$8,701,106	\$8,804,790	\$7,861,412	\$1,907,623	32.0%
Annual % Change	2.5%	19.9%	21.9%	1.2%	-10.7%		

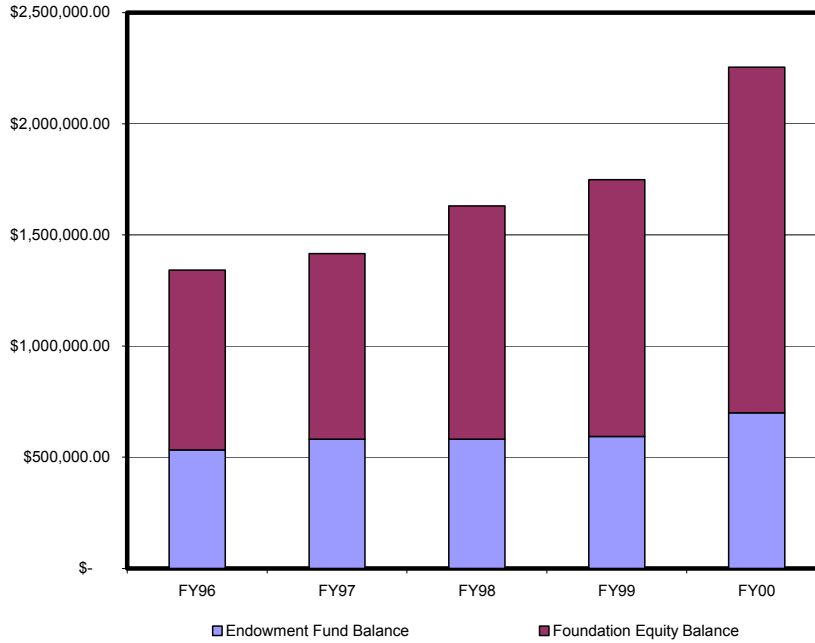
Annual Fund: FY96–FY00



Sources of Annual Giving by Fiscal Year					
Sources	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000
Alumni	\$93,464.90	\$125,794.00	\$139,200.00	Not Provided	Not Provided
Businesses/ Corporations	53,834.28	74,284.97	103,325.50		
Faculty/Staff	3,797.98	4,057.42	5,575.34		
Foundations	6,300.00	11,681.00	10,000.00		
Other Individuals	17,304.00	17,298.00	44,555.83		
Other Organizations	26,293.51	18,219.06	11,335.89		
Total	\$200,994.67	\$251,334.45	\$313,992.56		

Source: SPSU Advancement Office

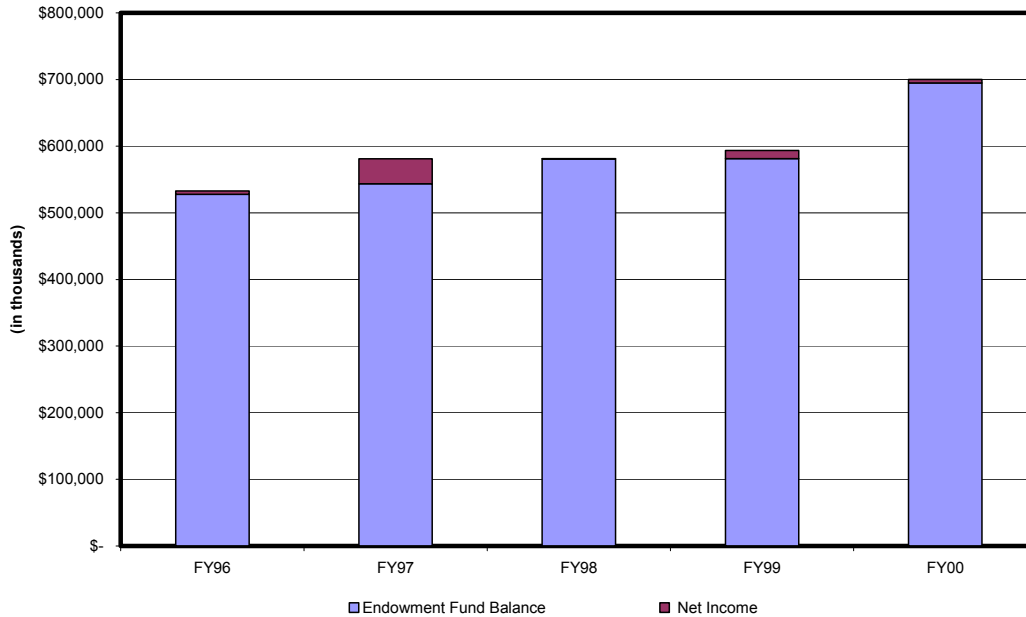
Southern Polytechnic State University Foundation and Endowment



Foundation and Endowment							
	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # change	4-year % change
Foundation	\$809,434.00	\$834,833.00	\$1,048,403.00	\$1,154,534.84	\$1,554,801.38	\$745,367.38	92.1%
Endowment Fund	532,749.74	581,177.84	581,311.82	593,658.01	700,041.27	167,291.53	31.4%
Total	\$1,342,183.74	\$1,416,010.84	\$1,629,714.82	\$1,748,192.85	\$2,254,842.65	\$912,658.91	68.0%

Note: Decline in Foundation Endowment in FY96 was due to capital funding of Wellness Center.

Net Income as Part of Endowment Fund Balance FY 96–00



Net Income as Part of Endowment Fund Balance

	FY 1996	FY 1997	FY 1998	FY 1999	FY 2000	4-year # change	4-year % change
Net Income	\$5,000.00	\$37,646.49	\$133.98	\$12,346.19	\$5,314.04	\$314.04	6.3%
Endowment Fund Balance	\$532,749.74	\$581,177.84	\$581,311.82	\$593,658.01	\$700,041.27	\$167,291.53	31.4%