

## Revenues and Expenditures FY 00 – FY 04

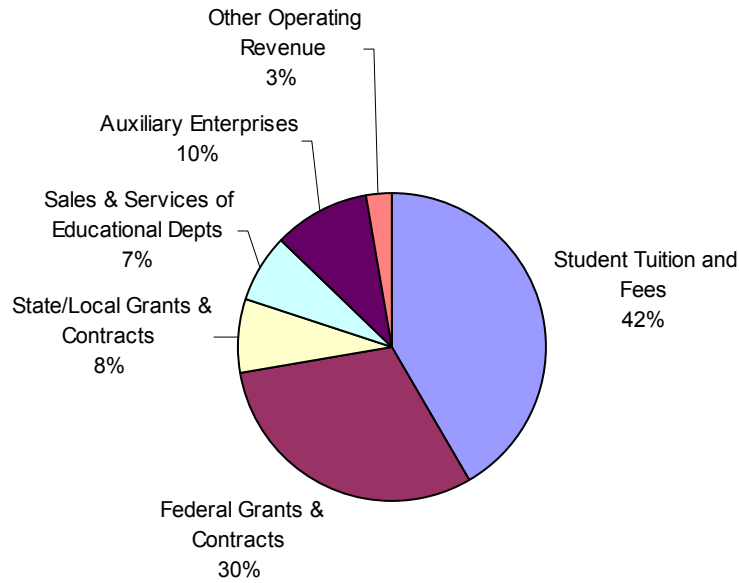
Operating Revenues	FY00	FY01	FY02*	FY03	FY04
Student Tuition and Fees	\$ 8,629,411	\$ 8,449,708	\$ 9,005,063	\$ 8,863,701	\$ 10,396,141
(less sponsored/un-sponsored scholarships)			\$ (973,677)	\$ (1,197,186)	\$ (1,282,099)
(less uncollectible accounts)					\$ (186,906)
Federal Grants & Contracts	\$ 6,272,736	\$ 5,700,470	\$ 6,577,260	\$ 1,794,496	\$ 203,015
State/Local Grants & Contracts	\$ 1,595,886	\$ 2,109,973	\$ 272,379	\$ 282,955	\$ 122,335
Nongovernmental Grants & Contracts			\$ -	\$ 690,022	\$ 432,432
Sales & Services of Educational Depts	\$ 1,543,741	\$ 1,370,257	\$ 938,378	\$ 1,190,559	\$ 913,390
Auxiliary Enterprises	\$ 2,058,071	\$ 2,096,616	\$ 2,785,164	\$ 2,935,363	\$ 2,624,647
Residence Halls					\$ 679,779
Bookstore					\$ 86,262
Food Services					\$ 734,630
Parking/Transportation					\$ 197,970
Health Services					\$ 208,356
Intercollegiate Athletics					\$ 617,633
Other Organizations					\$ 100,017
Other Operating Revenue	\$ 558,308	\$ 380,938	\$ 519,619	\$ 51,839	\$ 457,362
<b>Total Operating Revenues</b>	<b>\$ 20,658,152</b>	<b>\$ 20,107,962</b>	<b>\$ 19,124,184</b>	<b>\$ 14,611,749</b>	<b>\$ 13,680,318</b>
<b>Non-operating Revenues (Expenses)</b>	<b>FY00</b>	<b>FY01</b>	<b>FY02*</b>	<b>FY03</b>	<b>FY04</b>
State Appropriations	\$ 21,365,782	\$ 21,886,652	\$ 22,074,754	\$ 19,735,153	\$ 18,781,814
Federal Grants & Contracts					\$ 1,753,970
Other Grants & Contracts					\$ 85,448
Gifts	\$ 996,032	\$ 903,829	\$ 1,893,569		
Investment Income	\$ 50,354	\$ 50,609	\$ 1,382	\$ 96,715	\$ 63,133
Other Non-operating Revenues			\$ 206,430	\$ 269,120	\$ (664,903)
State Capital Grants and Gifts			\$ 12,312,646		\$ 17,605
Other Capital Grants and Gifts					\$ 3,500
<b>Operating Expenses</b>	<b>FY00</b>	<b>FY01</b>	<b>FY02*</b>	<b>FY03</b>	<b>FY04</b>
Instruction	\$ 17,164,610	\$ 17,782,337	\$ 17,831,148	\$ 16,319,287	\$ 16,859,434
Research	\$ 356,499	\$ 265,042	\$ 457,254	\$ 328,431	\$ 99,342
Public Service	\$ 445,189	\$ 433,596	\$ 453,956	\$ 492,448	\$ 377,381
Academic Support	\$ 2,691,547	\$ 2,993,352	\$ 3,089,314	\$ 3,274,902	\$ 2,538,395
Student Services	\$ 3,397,195	\$ 3,240,184	\$ 3,263,163	\$ 3,079,752	\$ 3,026,100
Institutional Support	\$ 4,758,396	\$ 3,938,336	\$ 3,134,040	\$ 3,527,257	\$ 5,885,328
Plant Operation/Maintenance	\$ 2,943,130	\$ 3,537,492	\$ 5,968,906	\$ 4,788,880	\$ 4,040,309
Scholarships/Fellowships	\$ 8,821,889	\$ 8,646,381	\$ 4,946,693	\$ 2,889,517	\$ 442,843
Auxiliary Enterprises	\$ 1,881,811	\$ 2,175,490	\$ 2,583,885	\$ 3,117,327	\$ 2,807,512
<b>Total Operating Expenses</b>	<b>\$ 42,460,266</b>	<b>\$ 43,012,212</b>	<b>\$ 41,728,358</b>	<b>\$ 37,817,801</b>	<b>\$ 36,076,643</b>

\*In FY02 there was a change in accounting methodology. Therefore, some categories that appeared in previous factbooks are not comparable.

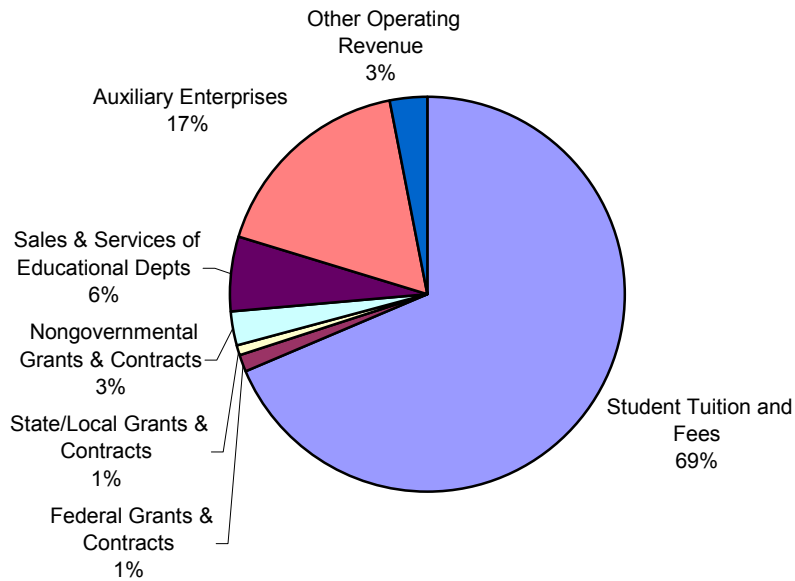


Over the past five years there was a 34% decrease in total operating revenues and a 15% decrease in total operating expenses.

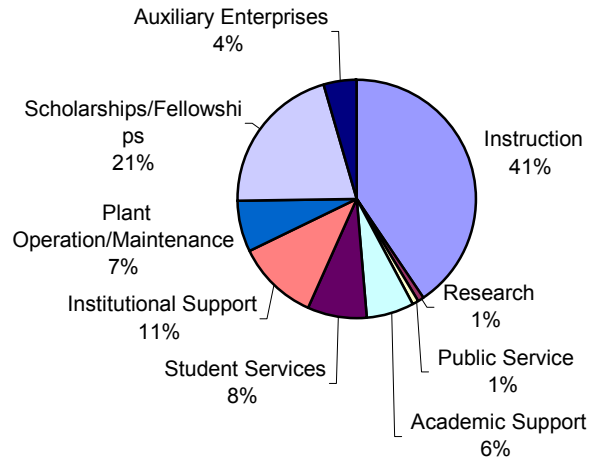
### Total Operating Revenues FY 00



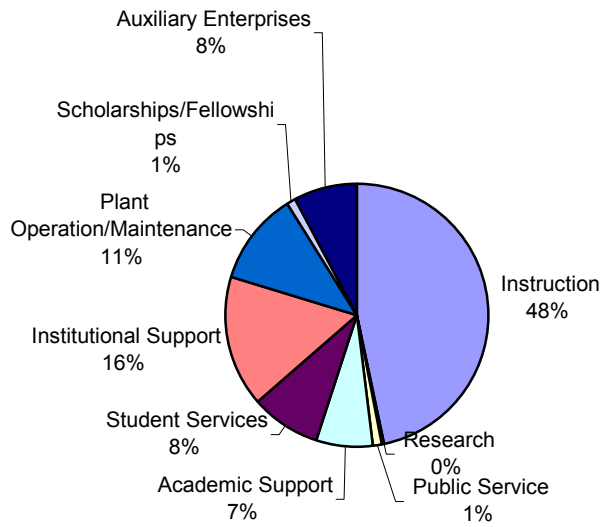
### Total Operating Revenues FY 04



### Total Operating Expenses FY 00

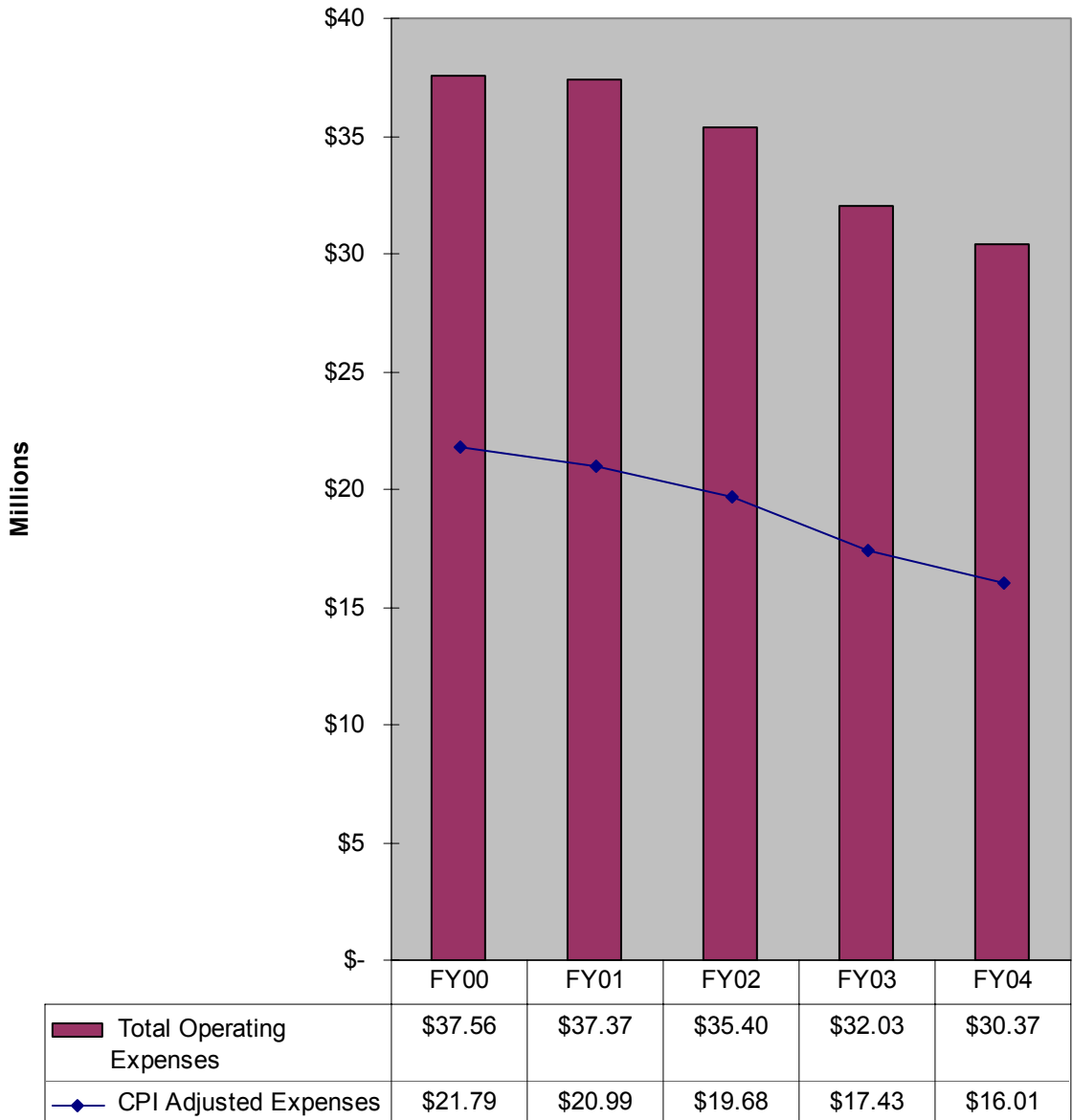


### Total Operating Expenses FY 04



Source: SPSU Financial Report

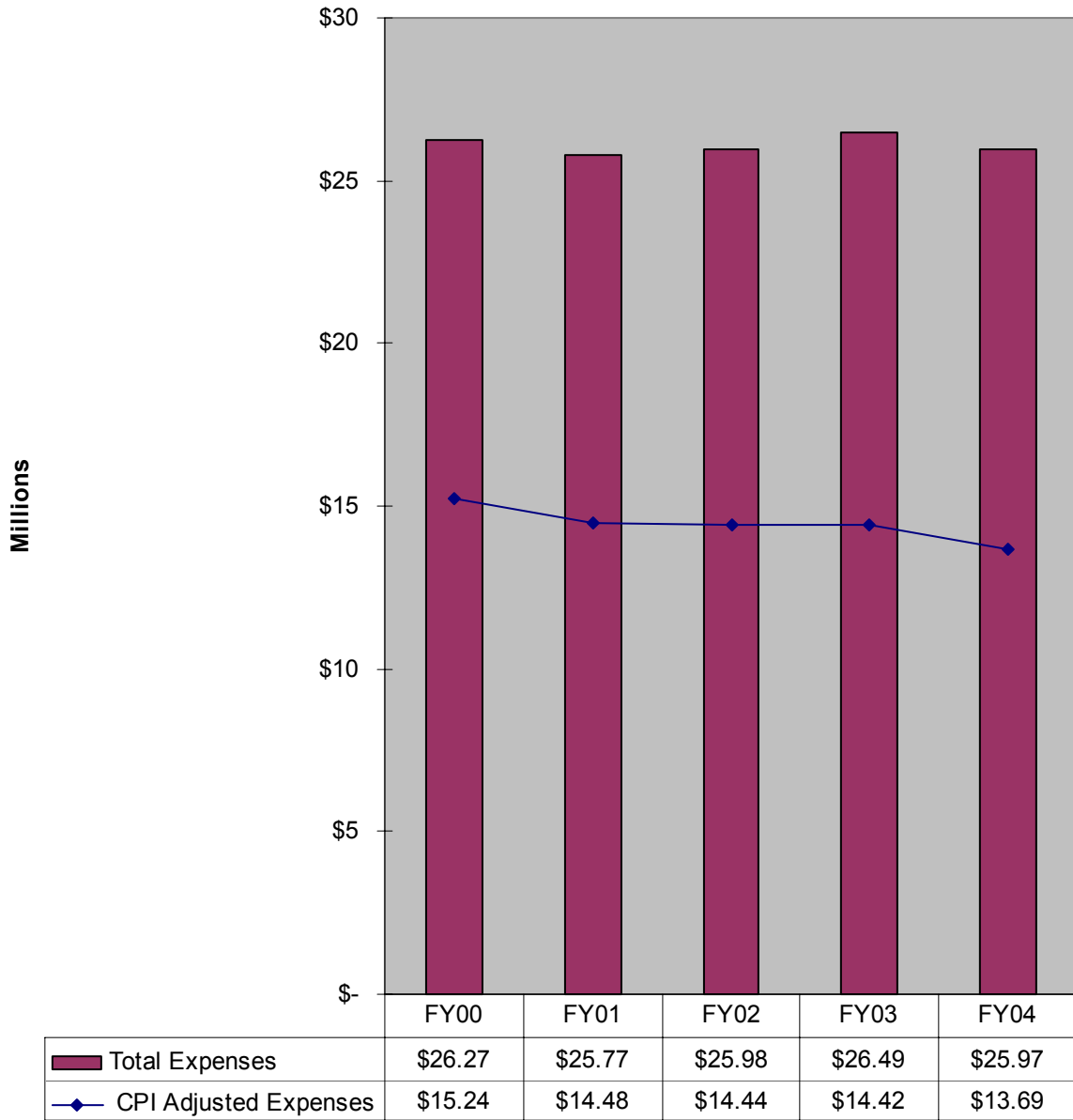
**Total Operating Expenses Adjusted for CPI  
FY 00 - FY 04**



 **Total operating expenses decreased by 19% over the last five years, and when adjusted for inflation, they decreased by 27%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

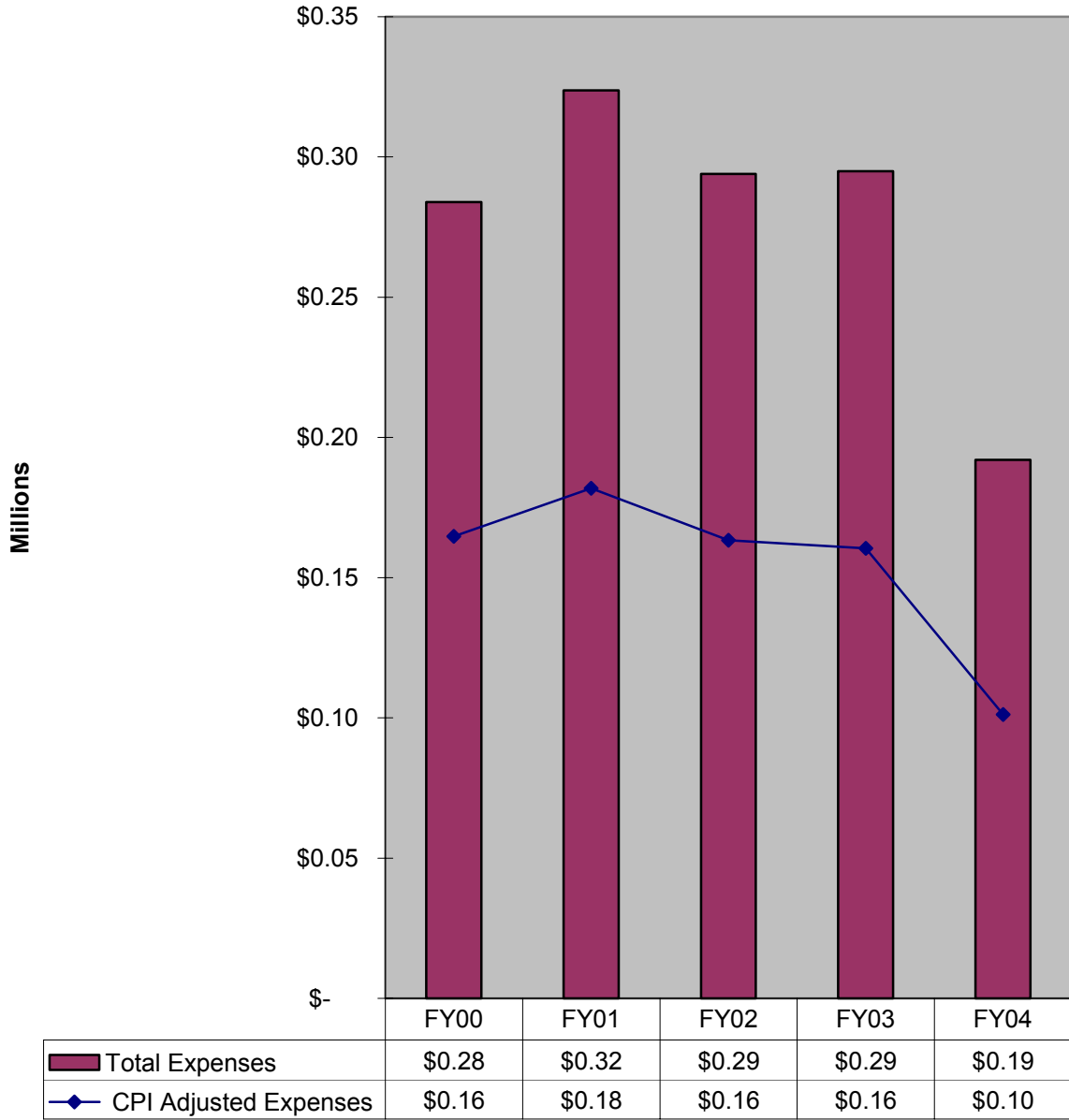
**Personal Services Expenses Adjusted for CPI  
FY 00 - FY 04**



 **Personal Services expenses decreased by 1% over the last five years, and when adjusted for inflation, they decreased by 10%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

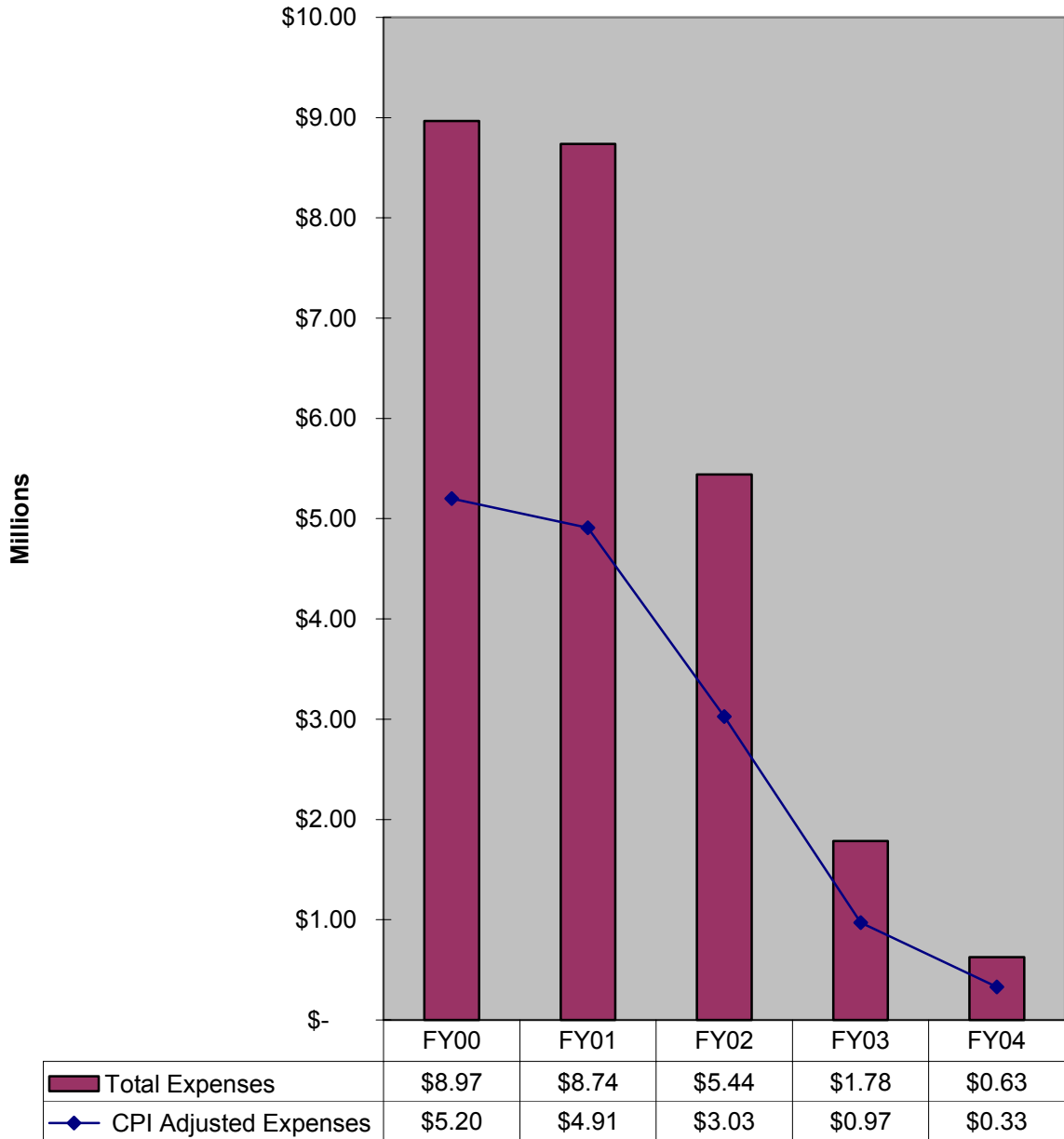
**Travel Expenses Adjusted for CPI  
FY 00 - FY 04**




 **Travel expenses decreased by 32% over the last five years, and when adjusted for inflation, they decreased by 39%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

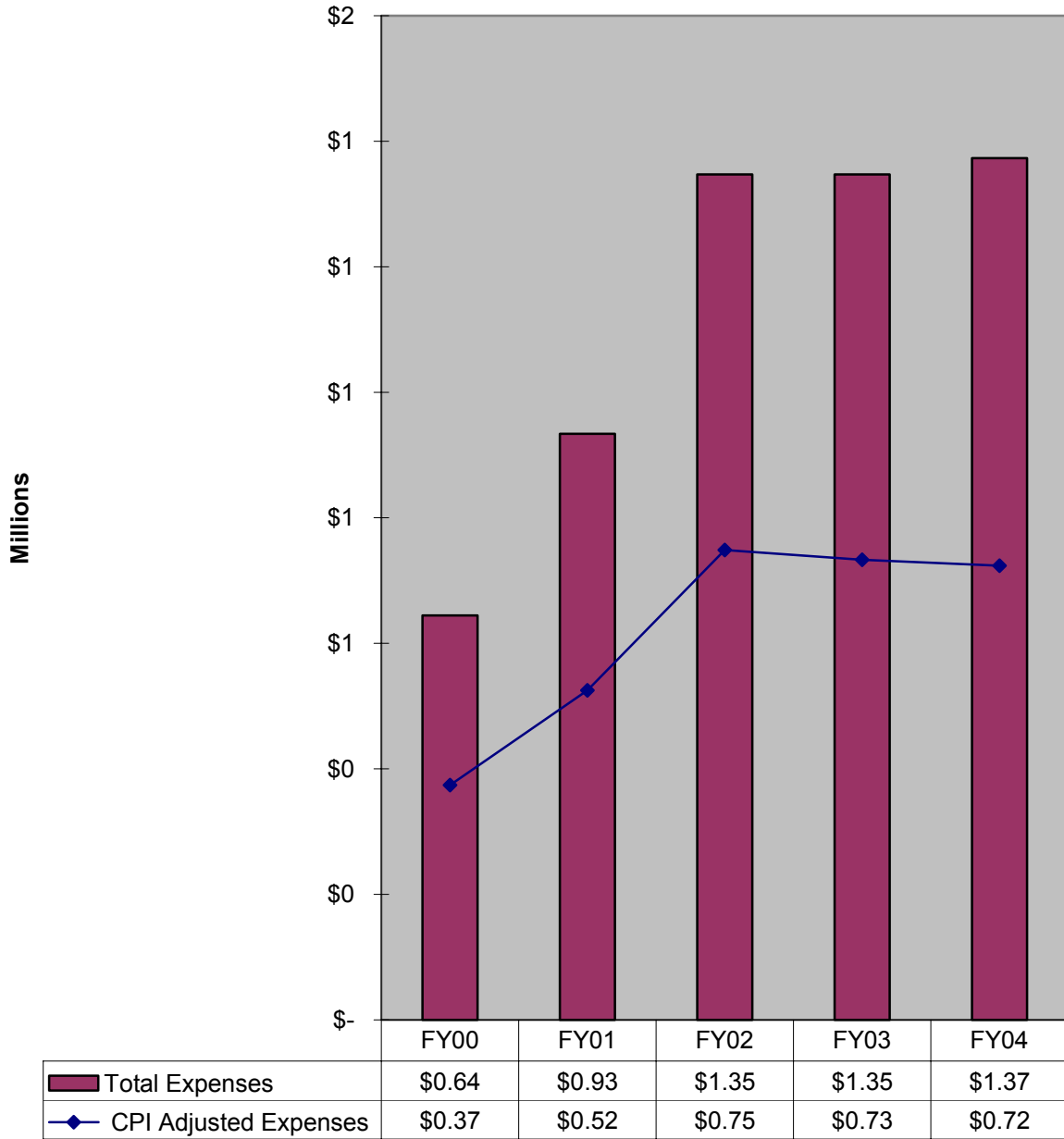
**Scholarships and Fellowships Expenses Adjusted for CPI  
FY 00 - FY 04**




 **Scholarships and Fellowships expenses declined by 93% over the last five years and when adjusted for inflation, they decline by 94%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

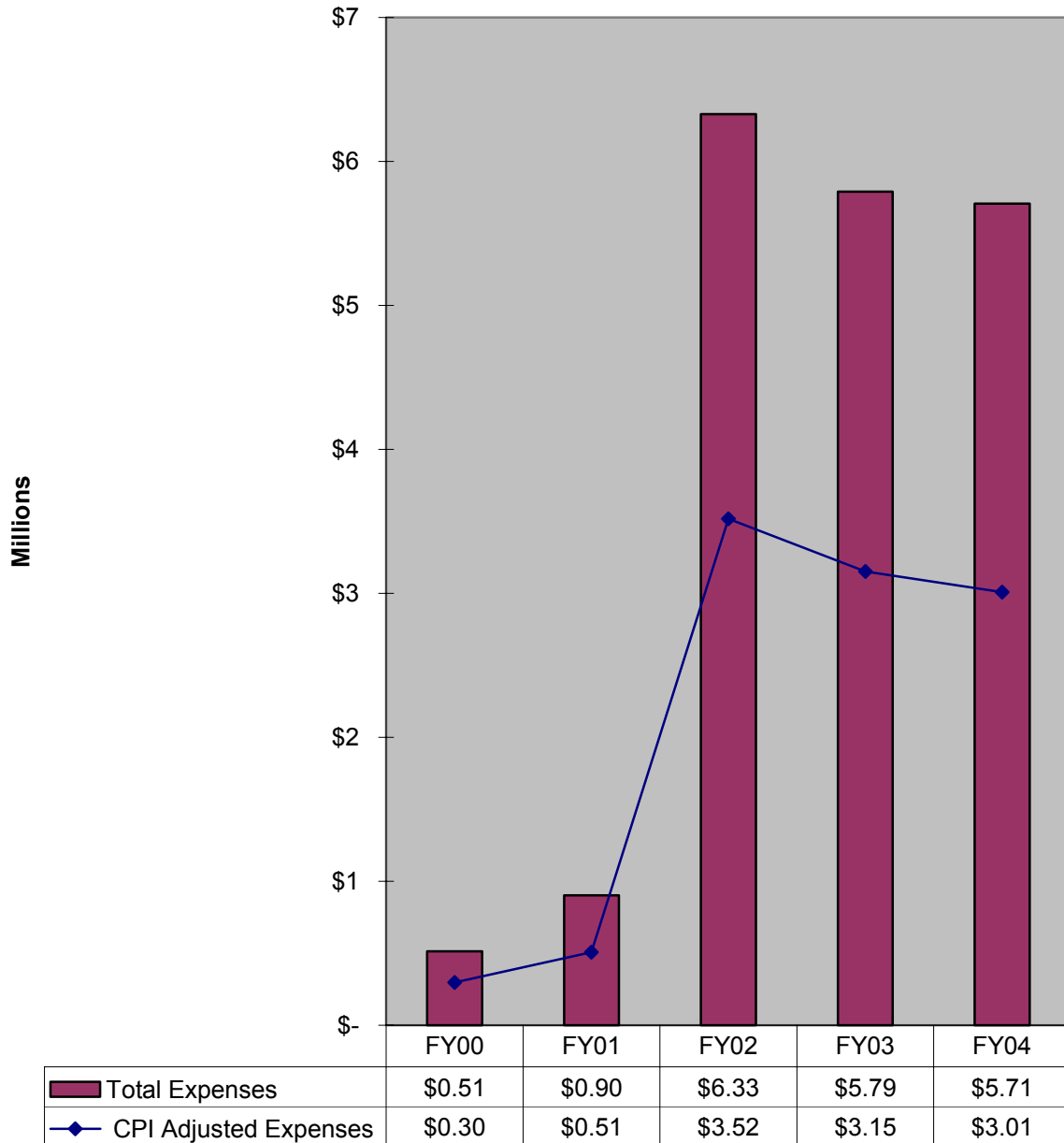
**Utilities Expenses Adjusted for CPI  
FY 00 - FY 04**




 **Utilities increased by 2% since FY02, but when adjusted for inflation, they decreased by 3%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

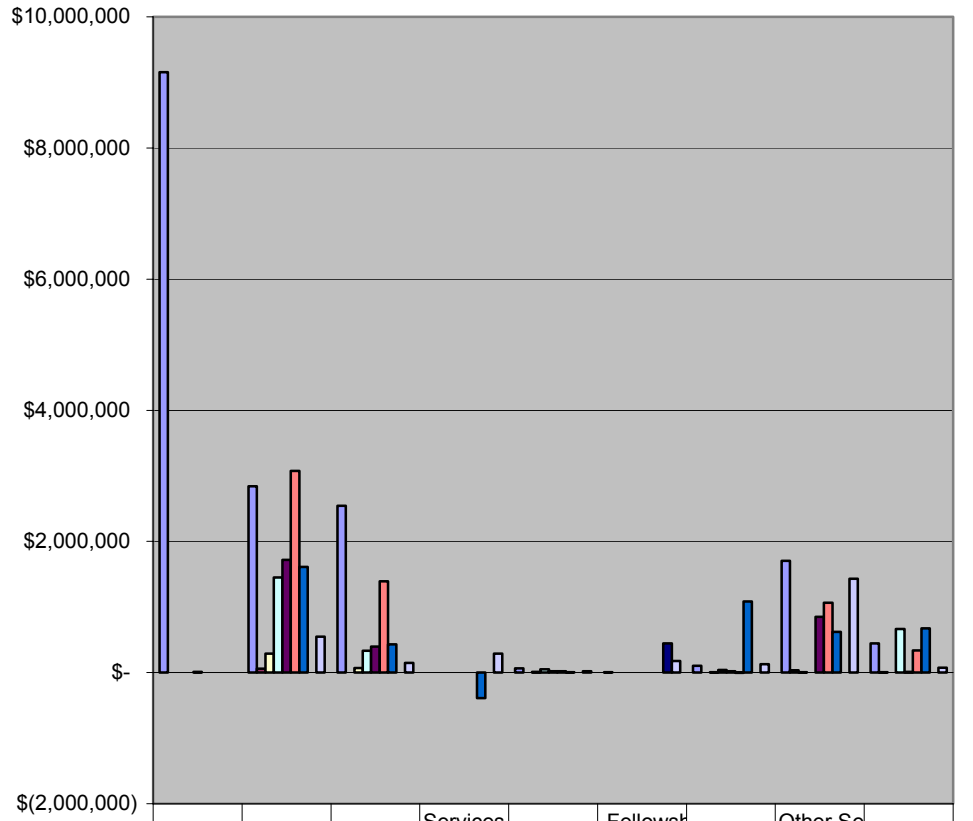
**Supplies and Other Services Expenses Adjusted for CPI  
FY 00 - FY 04**



 **Supplies and Other Services expenses decreased by 10% since FY02, and when adjusted for inflation, they decreased by 14%.**

Source: SPSU Financial Report, Bureau of Labor Statistics

### Operating Expenses by Natural Classification FY 04

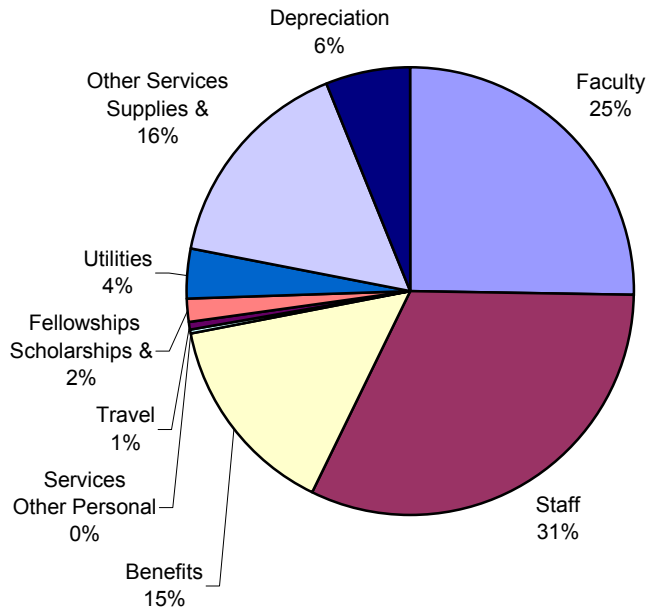


	Faculty	Staff	Benefits	Services Other Personal	Travel	Fellowships & Scholarships	Utilities	Other Services & Supplies	Depreciation
■ Instruction	\$9,156,000	\$2,842,000	\$2,541,000		\$62,615	\$5,487	\$103,300	\$1,704,000	\$442,520
■ Research		\$58,625	\$82					\$35,993	\$4,643
■ Public Service		\$290,310	\$67,330		\$11,457		\$4,489	\$3,794	
■ Academic Support		\$1,451,000	\$332,530		\$49,355		\$39,839	\$(1,355)	\$666,500
■ Student Services	\$10,334	\$1,716,000	\$397,690		\$22,225		\$18,277	\$848,720	\$12,101
■ Institutional Support		\$3,075,000	\$1,392,000		\$18,343		\$(2,183)	\$1,065,000	\$335,700
■ Plant Operations & Maintenance		\$1,610,000	\$431,920	\$(388,000)	\$6,384		\$1,083,000	\$621,120	\$674,430
■ Scholarships & Fellowships						\$442,840			
■ Auxiliary Enterprises		\$548,860	\$144,790	\$288,650	\$21,627	\$177,850	\$125,720	\$1,428,000	\$71,813

**The two classifications with the greatest percentage of total expenditures in FY 04 were Instruction (47%) and Institutional Support (16%).**

Source: SPSU Financial Report

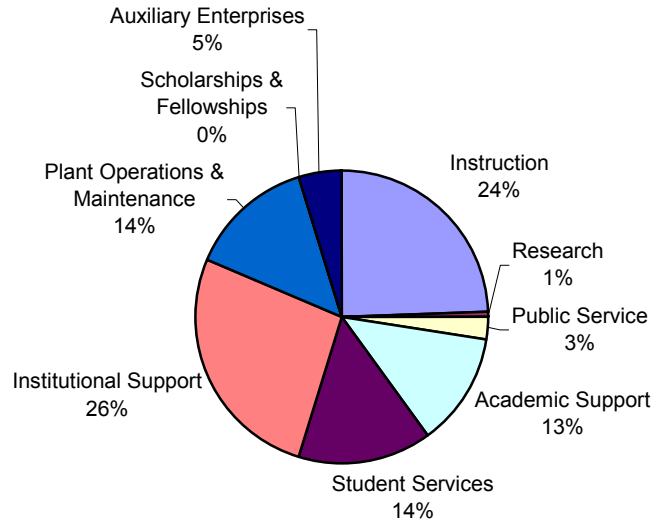
### Total Operating Expenses by Natural Classification FY 04



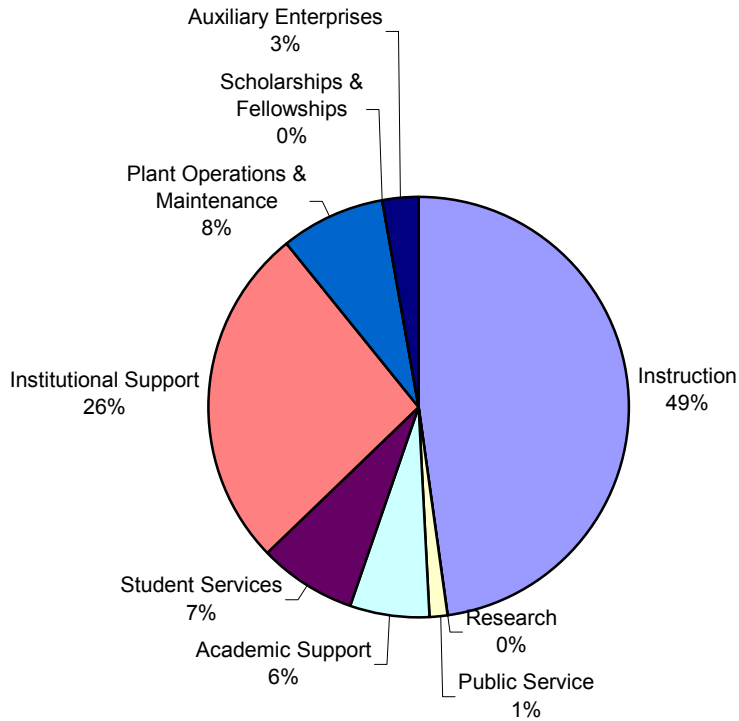
 The two classifications with the greatest proportion of total expenditures in FY 04 were **Staff (31%)** and **Faculty (25%)**.

Source: SPSU Financial Report

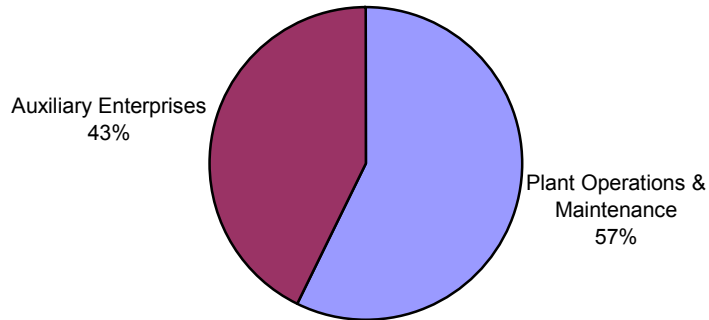
**Operating Expenses: Staff  
FY 04**



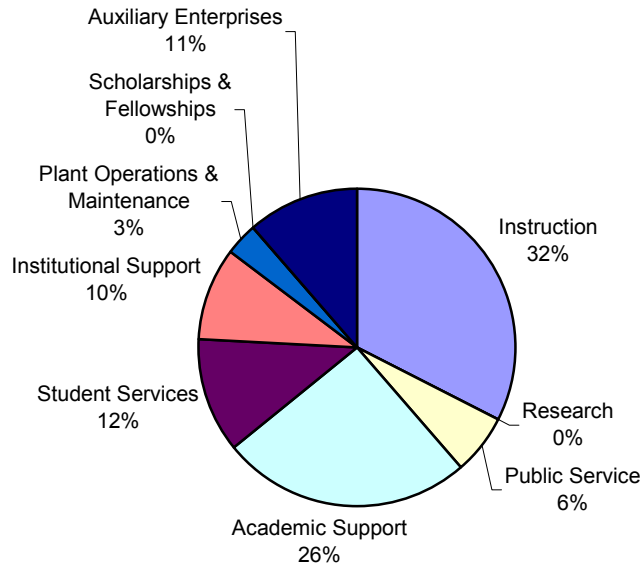
**Operating Expenses: Benefits  
FY 04**



### Operating Expenses: Other Personal Services FY 04



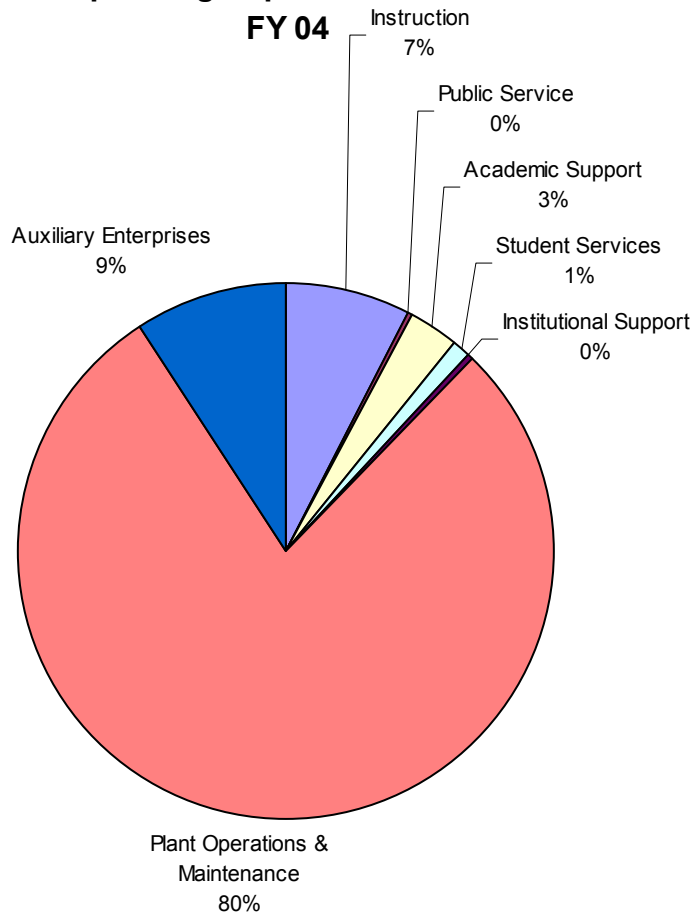
### Operating Expenses: Travel FY 04



Source: SPSU Financial Report

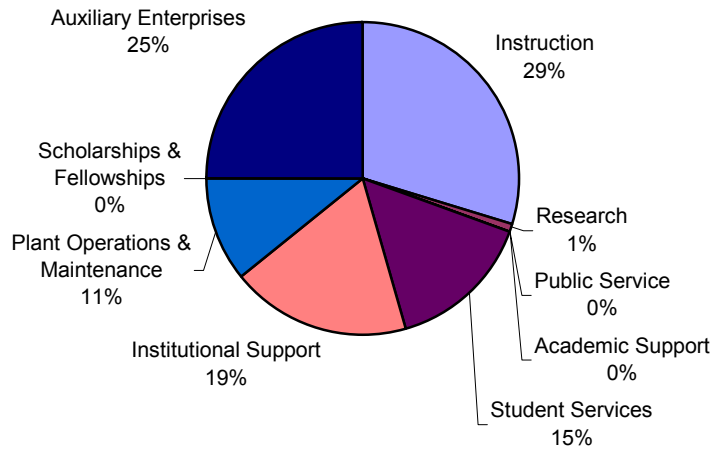
### Operating Expenses: Utilities

FY 04

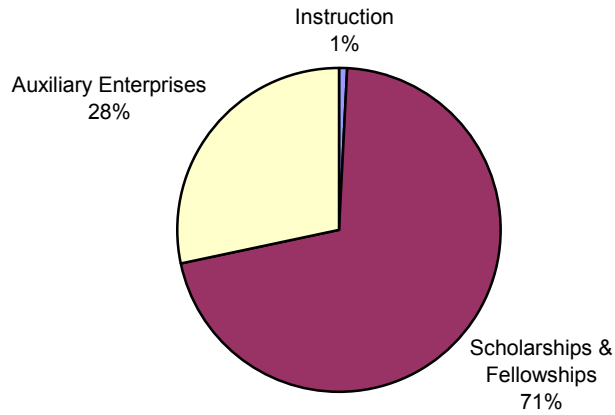


Source: SPSU Financial Report

### Operating Expenses: Supplies & Other Services FY 04

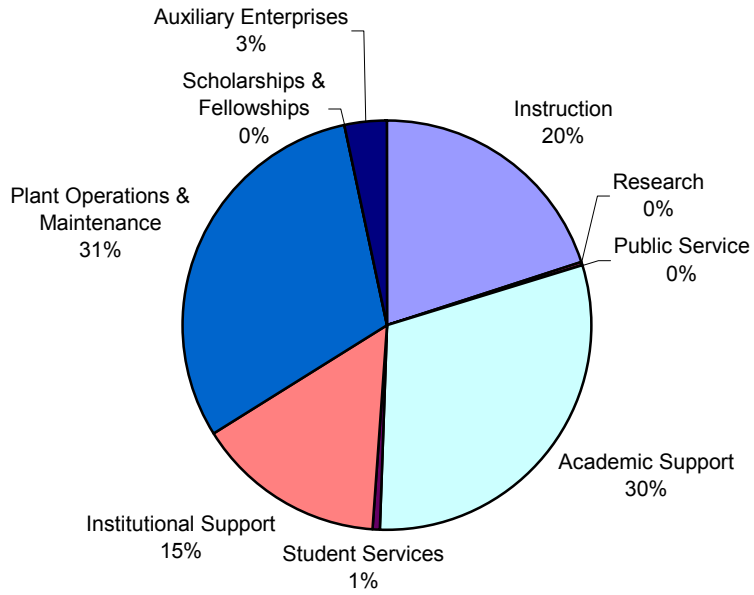


### Operating Expenses: Scholarships & Fellowships FY 04



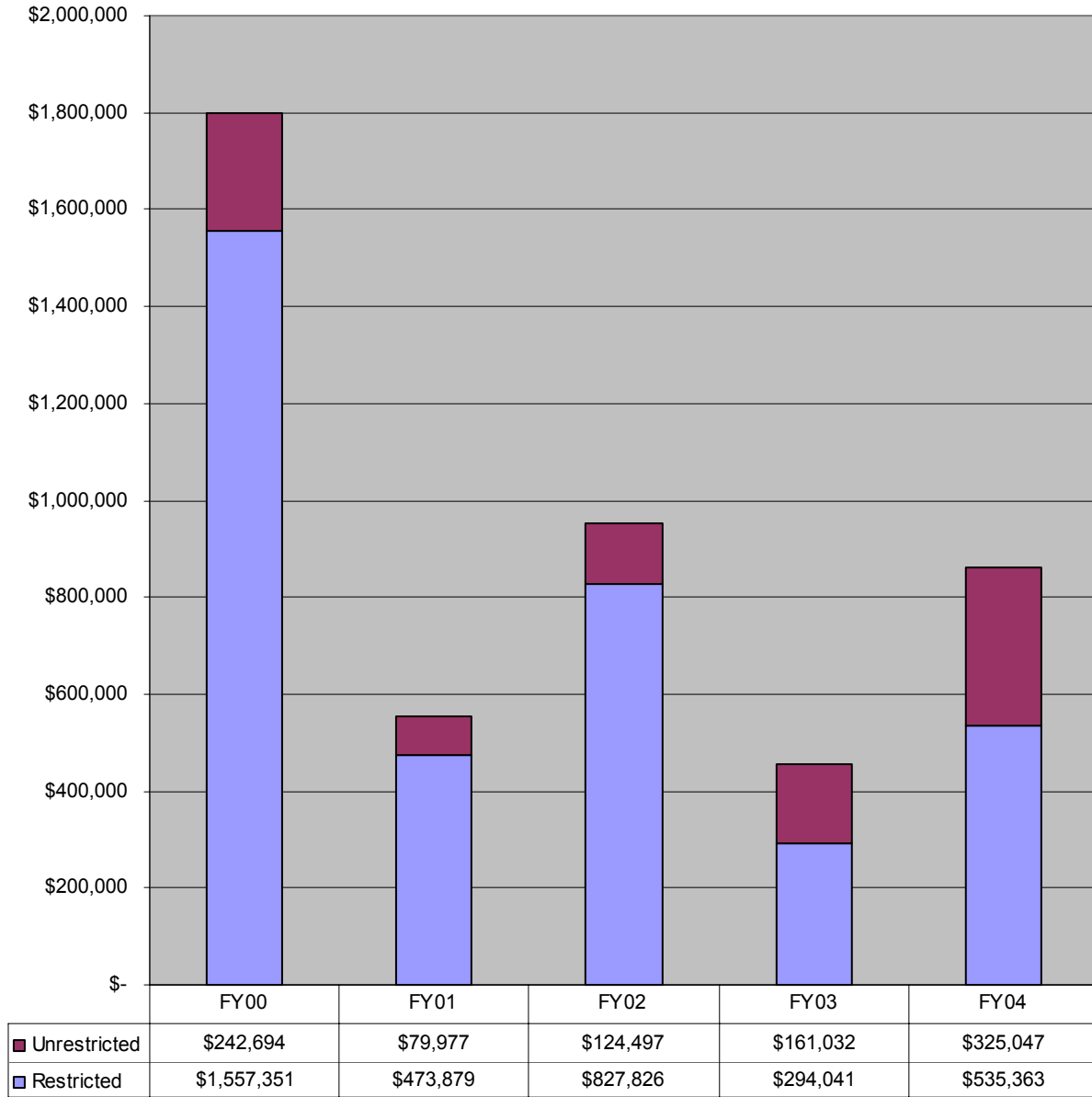
Source: SPSU Financial Report


### Operating Expenses: Depreciation FY 04



Source: SPSU Financial Report

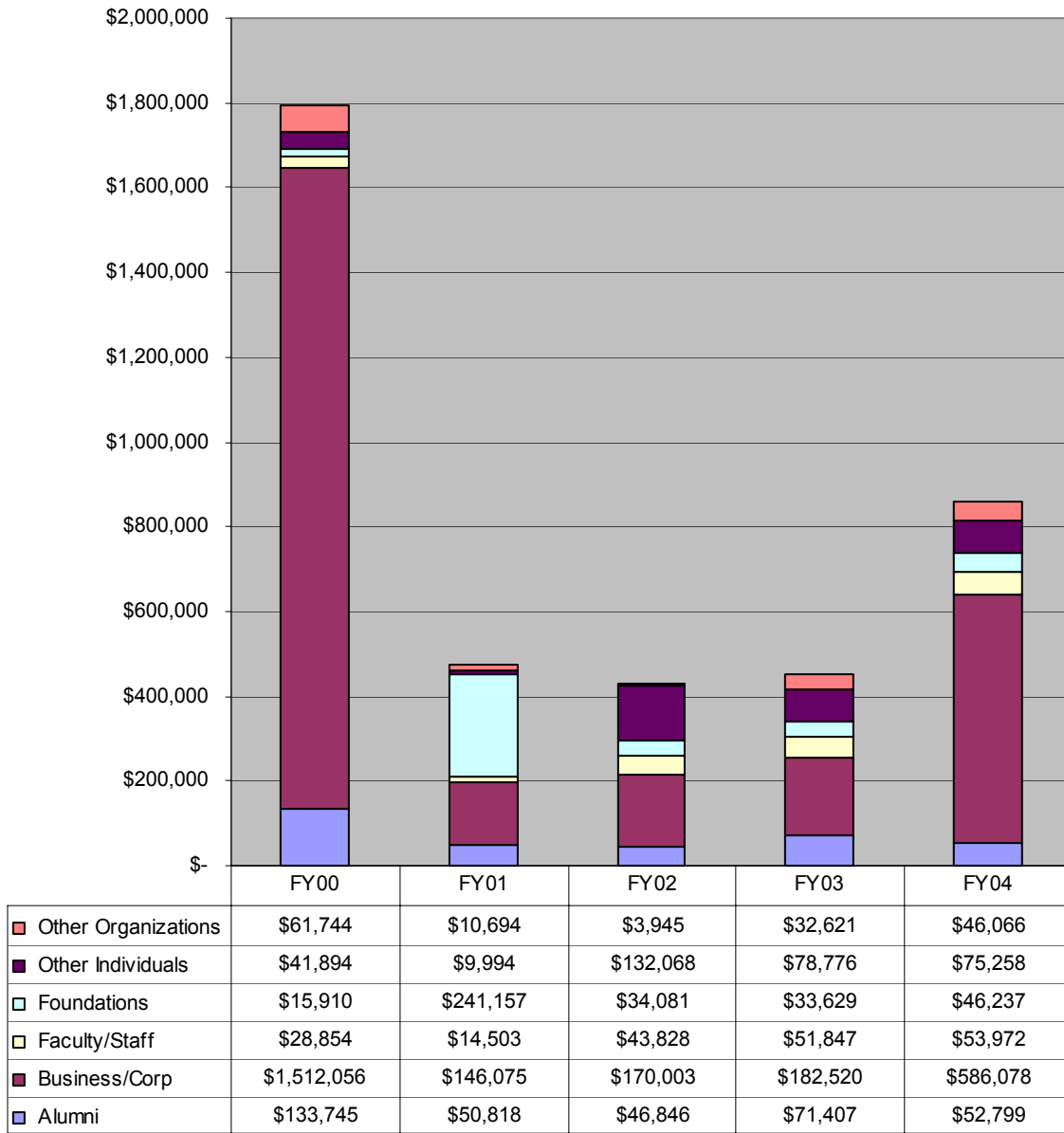
**Terms of Annual Giving  
FY 00 - FY 04**



 **Over the past five years unrestricted giving increased by 34% and restricted giving decreased by 66%.**

Source: Advancement Office

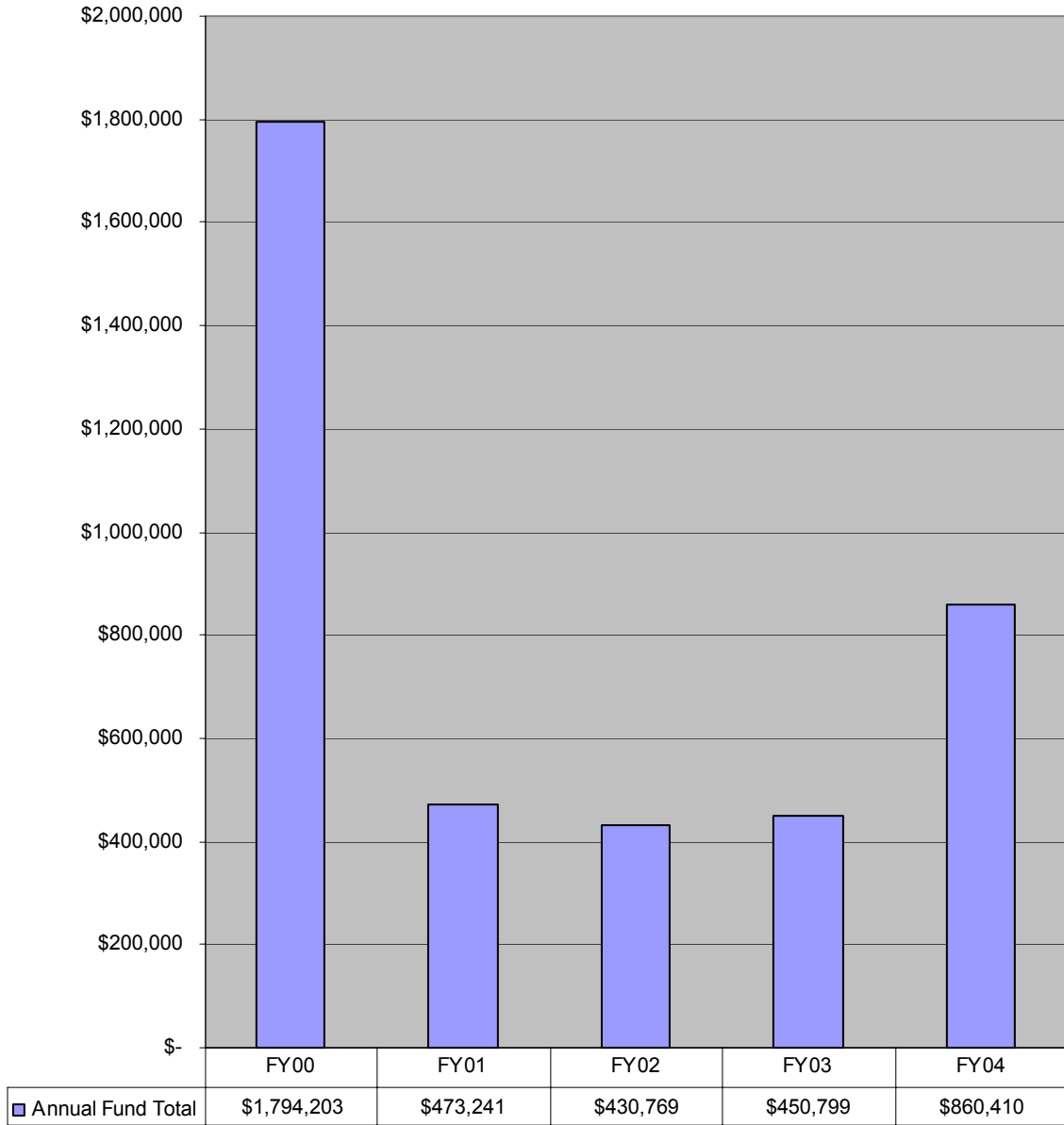
### Contributions to Annual Fund FY 00 - FY 04



 **Over the past five years Alumni contributions to the Annual Fund decreased by 61% but Faculty/Staff contributions increased by 87%.**

Source: Advancement Office

**Annual Fund Total  
FY 00 - FY 04**



 **Over the past five years total contributions to the Annual Fund decreased by 52%.**

Source: Advancement Office

**Market Value of Endowment as of June 30  
FY 00 - FY 04**

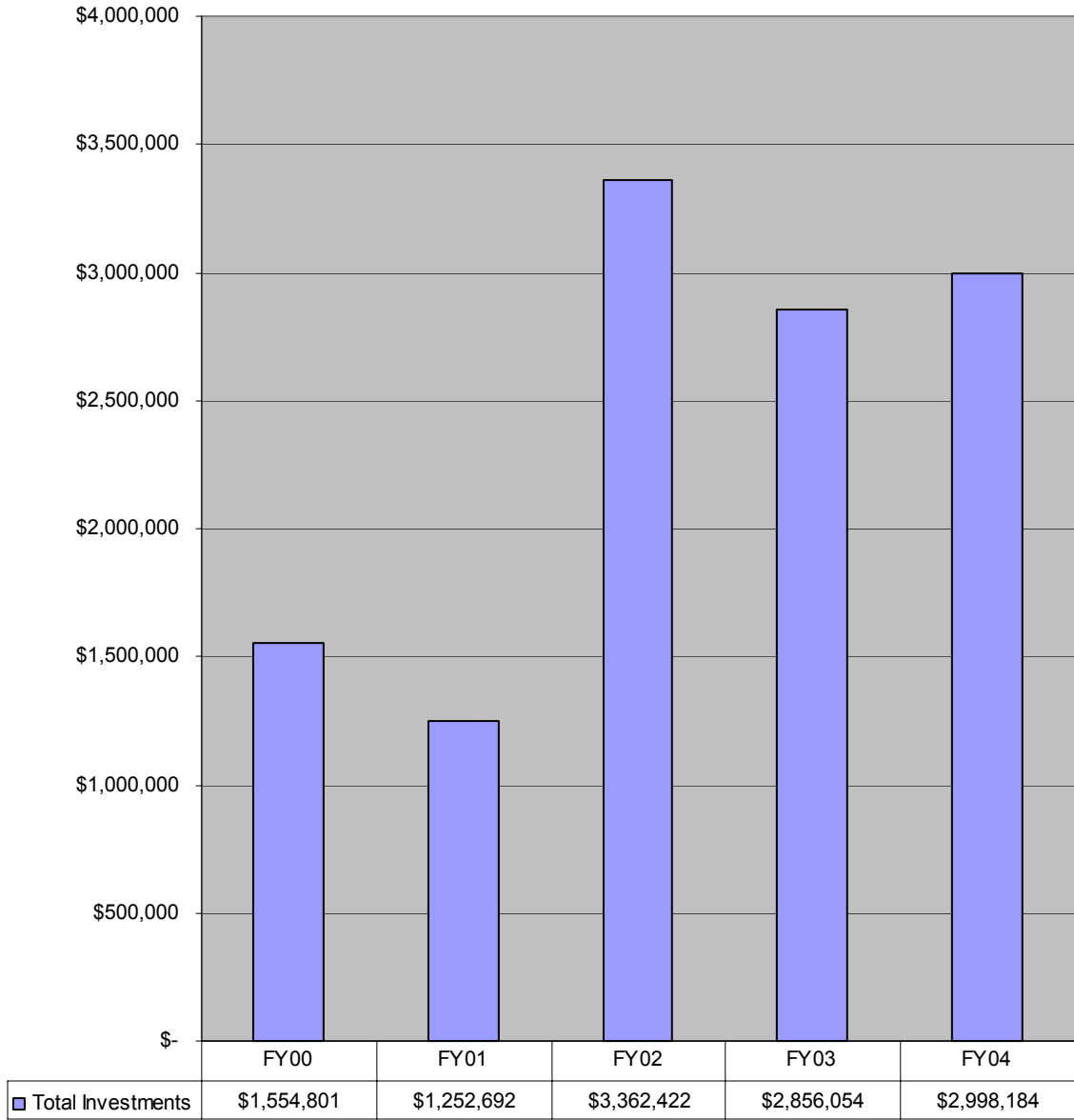


	FY00	FY01	FY02	FY03	FY04
■ SPSU Foundation	\$969,445	\$1,001,517	\$845,261	\$808,547	\$823,044
■ Board of Regents Fund	\$250,820	\$251,175	\$793,225	\$893,601	\$976,386

 **Over the past five years the total Endowment grew by 47%.**

Source: Advancement Office

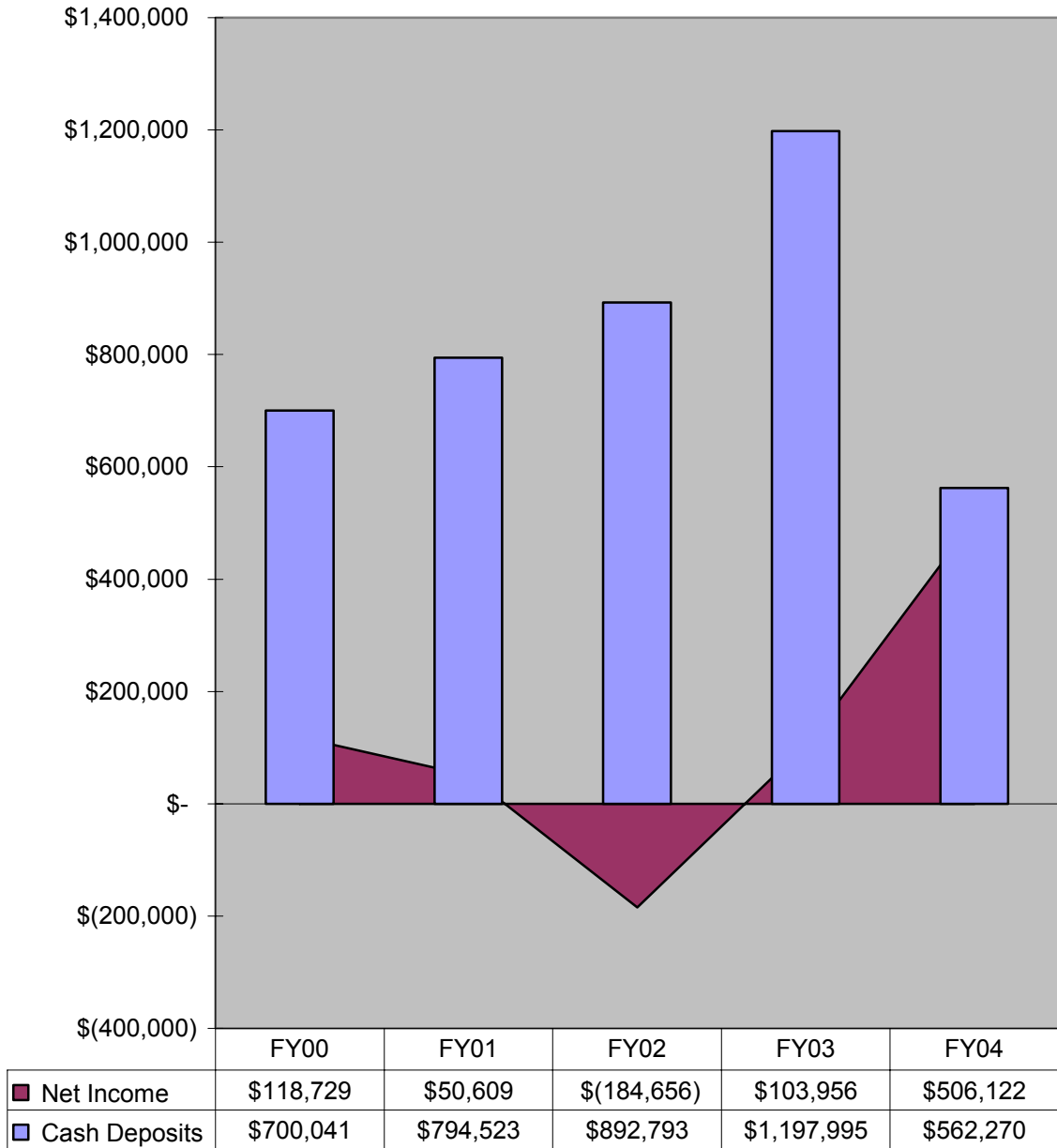
**Total Investments  
FY 00 - FY 04**



 **Total investments grew by 93% over the past five years.**

Source: SPSU Financial Report

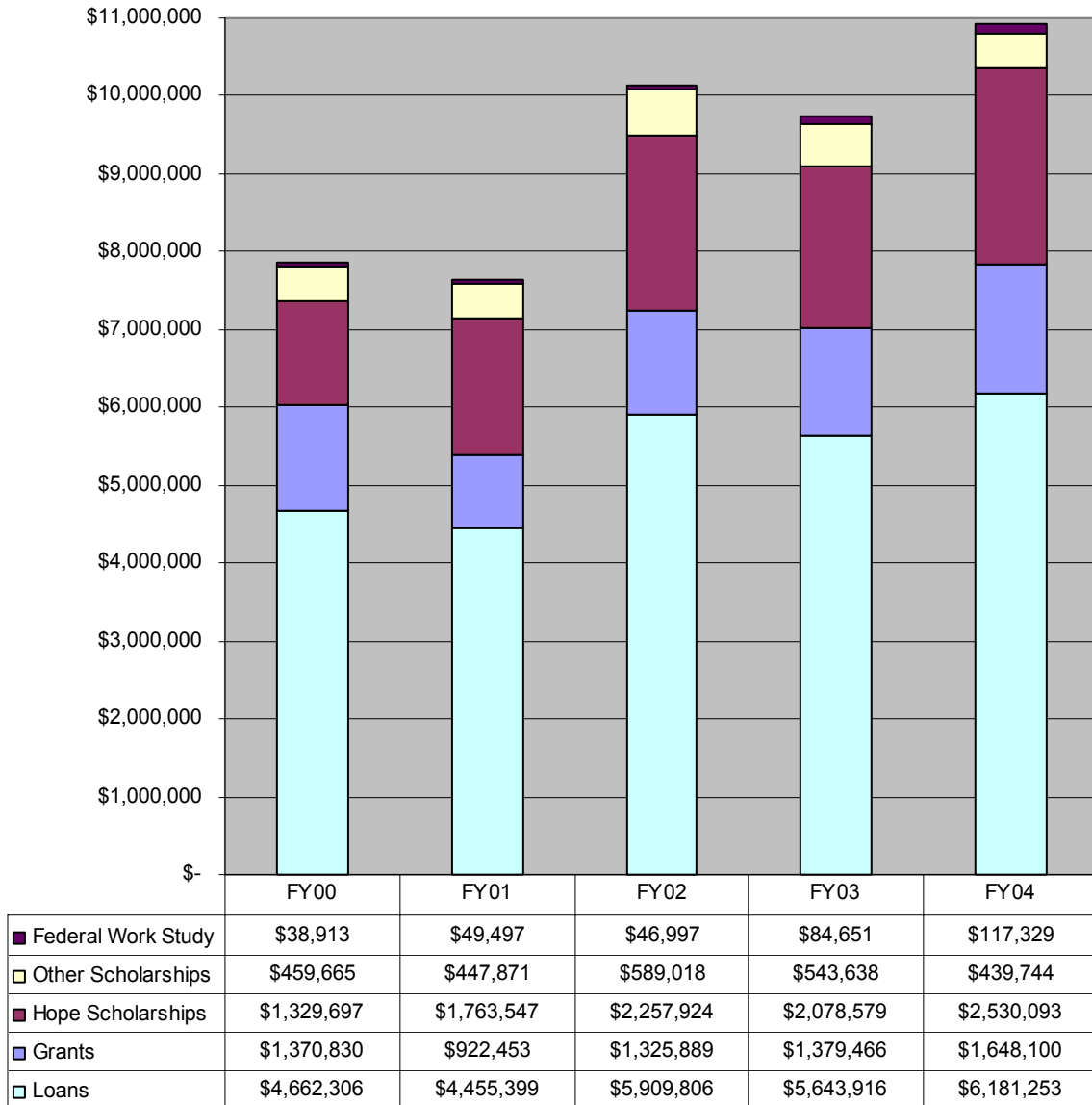
**Endowment Net Income and Cash Deposits  
FY 00 - FY 04**



 **Net income grew by 326% while cash deposits declined by 20% over the past five years.**

Source: SPSU Financial Report

**Financial Aid Awards  
FY 00 - FY 04**



 **Total Financial Aid Awards grew by 39% over the past five years.**

Source: Financial Aid

**University System of Georgia  
Percentage of First-time Freshmen with HOPE Scholarship  
Fall 00-04**

	Fall 00	Fall 01	Fall 02	Fall 03	Fall 04
Georgia Institute of Technology	98%	97%	97%	97%	94%
Georgia State University	94%	95%	96%	94%	90%
University of Georgia	99%	99%	99%	99%	98%
<i>Research University Average</i>	97%	97%	98%	97%	94%
Georgia Southern University	84%	87%	87%	87%	84%
Valdosta State University	87%	87%	86%	87%	83%
<i>Regional University Average</i>	85%	87%	87%	87%	84%
Albany State University	69%	75%	84%	73%	75%
Armstrong Atlantic State University	81%	86%	78%	77%	69%
Augusta State University	74%	73%	76%	70%	64%
Clayton College & State University	74%	77%	74%	75%	68%
Columbus State University	86%	83%	83%	82%	78%
Fort Valley State University	63%	61%	60%	66%	65%
Georgia College & State University	92%	90%	89%	90%	93%
Georgia Southwestern State University	83%	89%	85%	85%	81%
Kennesaw State University	83%	83%	84%	87%	
North Georgia College & State University	93%	88%	89%	90%	86%
Savannah State University	66%	64%	72%	67%	63%
Southern Polytechnic State University	85%	85%	82%	78%	78%
State University of West Georgia	87%	88%	87%	86%	82%
<i>State University Average</i>	82%	82%	82%	81%	65%



The percentage of first-time freshmen at SPSU with HOPE scholarships declined by 7 percentage points over the past five years.

Source: USG

**University System of Georgia  
Percentage of Undergraduates with HOPE Scholarship  
Fall 03-04**

	Fall 03	Fall 04
Georgia Institute of Technology	39%	40%
Georgia State University	36%	38%
Medical College of Georgia	42%	33%
University of Georgia	63%	64%
<i>Research University Average</i>	49%	50%
Georgia Southern University	45%	45%
Valdosta State University	48%	48%
<i>Regional University Average</i>	46%	46%
Albany State University	30%	31%
Armstrong Atlantic State University	28%	28%
Augusta State University	28%	23%
Clayton College & State University	23%	24%
Columbus State University	35%	35%
Fort Valley State University	29%	30%
Georgia College & State University	52%	54%
Georgia Southwestern State University	35%	35%
Kennesaw State University	36%	34%
North Georgia College & State University	47%	47%
Savannah State University	25%	28%
Southern Polytechnic State University	27%	24%
State University of West Georgia	46%	45%
<i>State University Average</i>	35%	34%



**SPSU has the second lowest percentage of undergraduates with HOPE scholarships.**

Source: USG